

Inside Sales Engineer

Full-Time

DMG Corporation is an engineering sales agency for premier HVAC equipment. As an independent manufacturer's representative, we sell, and support, engineered products designed and customized to meet our customer's specific project needs. We are a growing company with a strong foundation dating back to 1967, and we are looking for talented, dedicated people to join our Team. We currently have an opportunity in our Orange Office for an *Inside Sales Engineer*:

Duties include, but are not limited to:

- Involvement with over 40 manufacturers of specialty HVAC equipment
- Supporting Outside Sales Engineers to facilitate sales
- Advising customers on proper application and selection of HVAC equipment
- Using the selection programs provided by our manufacturers to select and configure equipment for design and quoting to customers
- Assisting customers with technical support on our product lines and maintaining good working relationships through verbal and written correspondence
- Preparing quotations for equipment
- Entering orders for the equipment we sell
- Detailed tracking and support of the order, delivery, and installation support process
- Managing virtual files for projects
- Preparing submittals for equipment sold

Education / Experience

Engineering Degree (Mechanical, Electrical or Industrial) preferred, however relevant and equivalent job experience is strongly considered.

Skillsets & Talents

- Detailed oriented
- Customer service driven
- Solid communication skills, both verbal and written
- Strong computer skills
- Works well in a Team setting
- Thrive in a fast paced, multi-tasking environment
- NetSuite experience not required, but a big plus

We offer excellent health benefits, and a 401(k) Plan with competitive Paid Time Off, Paid Holidays and flexible scheduling.

Please submit your resume to:

Cherie Piazzisi – HR Generalist

Cherie.piazzisi@dmghvac.com

No phone calls please.

DMG is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, or protected Veteran status.