

Financial Statements with Supplementary Financial Information June 30, 2020 and 2019

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# **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of California State University, Long Beach Research Foundation:

# **Report on the Financial Statements**

We have audited the accompanying financial statements of California State University, Long Beach Research Foundation, which comprise the statement of net position as of June 30, 2020 and 2019, and the related statements of revenue, expenses, and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of California State University, Long Beach Research Foundation as of June 30, 2020 and 2019, and the changes in its net position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis (MD&A) on pages 4-15 and the Required Supplemental Information (RSI) on page 50 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, are required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements as a whole. The supplemental informational schedules on pages 51-63 are presented for purposes of additional analysis and are not a required part of the basic financial statements. The supplemental informational schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental informational schedules are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 15, 2020 on our consideration of California State University, Long Beach Research Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering California State University, Long Beach Research Foundation's internal control over financial reporting and compliance.

Windes, Inc.

Long Beach, California September 15, 2020

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

#### **Introduction**

The following discussion and analysis provides an overview of the financial position and activities of the California State University, Long Beach Research Foundation (the Research Foundation) for the years ended June 30, 2020 and 2019. The discussion has been prepared by management and should be read in conjunction with the financial statements and notes thereto, which follow this section.

The Research Foundation is a nonprofit organization formed to support and advance the mission of California State University, Long Beach (the University). To fulfill this mission, the Research Foundation pursues a wide range of opportunities in the areas of grants and contracts, campus programs, public-private partnerships, technology transfer, and other entrepreneurial activities to complement and strengthen the University's teaching, research, scholarly, creative, and public service goals.

#### Using the Financial Statements

The Research Foundation's financial report includes three statements: the Statement of Net Position, the Statement of Revenue, Expenses and Changes in Net Position, and the Statement of Cash Flows. These financial statements have been prepared in accordance with Governmental Accounting Standards Board (GASB) principles. GASB establishes standards for external financial reporting for public colleges and universities and requires that financial statements be presented on a consolidated basis to focus on the reporting entity as a whole, with resources classified for accounting and reporting purposes into the following four net asset categories:

- Invested in capital assets, net of related debt
- Restricted, non-expendable
- Restricted, expendable
- Unrestricted

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

#### **Statement of Net Position**

The statement of net position presents the financial position of the Research Foundation at the end of the fiscal year and includes all assets, deferred outflows of resources, liabilities, and deferred outflows of resources of the Research Foundation. The difference between total assets, total liabilities, and net total of deferred outflow and inflow of resources – net position – is one indicator of the current financial condition of the Research Foundation, while the change in net position is an indicator of whether the overall financial condition has improved or worsened during the year. Assets, deferred outflow of resources, liabilities, and deferred inflow of resources are generally measured using current values. One notable exception is capital assets, which are stated at historical costs, less an allowance for depreciation. For the purpose of distinguishing between current and noncurrent assets and liabilities, current assets and liabilities are those that can be reasonably expected to either generate or use cash, as part of normal business operations, within one year of the financial statement date. A summary of the Research Foundation's assets, deferred outflow of resources, liabilities, deferred inflow of resources and net position at June 30, 2020 and 2019 is as follows:

	June 30,			
	2020	2019		
Current assets	\$ 38,053,147	\$ 37,614,740		
Noncurrent assets				
Accounts receivable, net	16,230,924	16,382,244		
Pledges receivable, net	1,598,659	1,751,796		
Other investments	3,274,414	3,670,556		
Capital assets	39,880,517	40,648,518		
Total assets	99,037,661	100,067,854		
Deferred outflows of resources	1,661,896	1,729,773		
Current liabilities	10,295,593	10,262,641		
Noncurrent liabilities	38,224,829	45,338,700		
Total liabilities	48,520,422	55,601,341		
Deferred inflows of resources	15,793,470	12,691,424		
Net Position	<u>\$ 36,385,665</u>	<u>\$ 33,504,862</u>		

Total assets decreased \$1,030,193, or 1%, during 2020 and increased \$1,678,823, or 2%, during fiscal year 2019. The decrease in total assets in 2020 is attributed to decrease in accounts and pledges receivable, other investments and capital assets. The increase in total assets in 2019 is due primarily to increase in cash and cash equivalents, investments, and pledges receivable attributed to the elimination of allowance for uncollectible amount.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

#### **Statement of Net Position (Continued)**

Current assets of \$38,053,147 in 2020 were \$438,407, or 1%, higher than 2019 due to increase in short-term investments and decrease in accounts receivable. Current assets of \$37,614,740 in 2019 were \$2,385,005, or 7%, higher than 2018 due to higher cash balance and investments.



Total liabilities of \$48,520,422 during 2020 decreased \$7,080,919, or 13%. The decrease is primarily due to decrease in net other post-employment benefit (OPEB) liability attributed to the differences between expected and actual experience, changes in assumptions as reported by the actuary, and an additional contribution to the trust of \$1,199,762 in October 2019. Current liabilities in fiscal year 2020 include accounts payable of \$1,120,341, accrued salaries and benefits, and compensated absences of \$3,102,409, unearned revenues of \$3,496,995, current portion of long-term debt of \$1,130,000, and \$1,445,848 of other liabilities.

Total liabilities of \$55,601,341 during fiscal year 2019 decreased \$1,917,279, or 3%, due primarily to refunding of one of the bonds. Current liabilities in fiscal year 2019 include accounts payable of \$1,609,522, accrued salaries and benefits, and compensated absences of \$2,986,905, unearned revenues of \$3,782,617, current portion of long-term debt of \$1,085,000, and \$798,597 of other liabilities.

Current unearned revenue represents unexpended cash advances received for sponsored programs.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

#### **Statement of Net Position (Continued)**

Net position increased by \$2,880,803, or 9%, during fiscal year 2020. The increase is primarily due to the decrease in net other post-employment benefit (OPEB) liability. Net position increased by \$3,323,833, or 11%, during fiscal year 2019. The increase is due to the elimination of the allowance for uncollectible pledge, and campus program activity operating income of \$2,118,264.

#### **Other Investments**

The other long-term investments were \$3,274,414 in 2020 and \$3,670,556 million in 2019. These investments consist of funds that have been allocated by the Research Foundation for long-term investment purposes without donor restrictions.

#### **Capital Assets and Long-Term Debt Activities**

The Research Foundation's capital assets is as follows:

	June 30,			
	2020	2019		
Building and improvements	\$32,283,502	\$32,283,502		
Furniture and fixtures	1,733,943	1,741,128		
	34,017,445	34,024,630		
Less accumulated depreciation				
and amortization	(17,871,143)	(16, 760, 327)		
	16,143,302	17,264,303		
Collection items (works of art)	6,667,741	6,317,741		
Land and land improvements	17,066,474	17,066,474		
	\$39,880,517	<u>\$40,648,518</u>		

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At June 30, 2020, the Research Foundation had \$39,880,517 invested in capital assets, net of accumulated depreciation of \$17,871,143. At June 30, 2019, the Research Foundation had \$40,648,518 invested in capital assets, net of accumulated depreciation of \$16,760,327. Capital assets during fiscal year 2020 decreased \$768,001, or 2%, due to depreciation charges of \$1,142,886 and donated assets of \$350,000. Capital assets during fiscal year 2019 decreased \$975,217, or 2%, due to depreciation charges of \$1,113,583.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

#### Capital Assets and Long-Term Debt Activities (Continued)

Long-term debt obligations consist of bonds of \$26,055,322 in 2020 and \$27,444,300 in 2019.

The Systemwide Revenue Bond with the California State University for the Research Foundation headquarters was refinanced in August 2018.

#### **Net Position**

Net position represents the residual interest in the Research Foundation's assets and deferred outflow of resources after liabilities and deferred inflow of resources are deducted. The Research Foundation's net position is as follows:

	June 30,			
	2020	2019		
Invested in capital assets, net of related debt	\$13,825,195	\$13,204,218		
Restricted:				
Nonexpendable	-	-		
Expendable	15,146,838	14,205,454		
Unrestricted	7,413,632	6,095,190		
Net Position	<u>\$36,385,665</u>	<u>\$33,504,862</u>		

Net position increased by \$2,880,803, or 9%, during fiscal year 2020. The increase is primarily due to the decrease of the net other post-employment benefit (OPEB) liability.

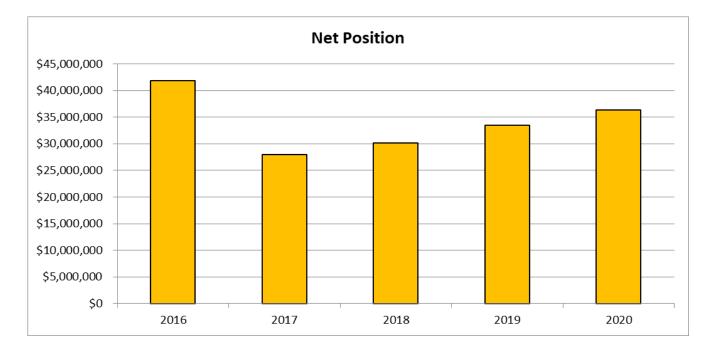
Net position increased by \$3,323,833, or 11%, during fiscal year 2019. The increase is due to the elimination of the allowance for uncollectible pledge and campus program activity operating income of \$2,118,264.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

#### **Net Position (Continued)**

Net invested in capital assets, net of related debt, represent the Research Foundation's capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction, or improvement of these assets.

Items included in the restricted expendable net position are program funds designated to support research, and other program activities.



## MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

#### Statement of Revenue, Expenses, and Changes in Net Position

The statement of revenue, expenses, and changes in net position presents the Research Foundation's results of operations. A summary of the Research Foundation's revenue, expenses, and changes in net position is as follows:

	For the Year Ended June 30,			
	2020	2019		
Operating revenue:				
Grants and contracts	\$ 37,348,266	\$ 36,800,160		
Other	9,197,487	10,544,609		
Total operating revenues	46,545,753			
Operating expenses	(45,128,595)	(45,290,842)		
Operating income	1,417,158	2,053,927		
Nonoperating revenues (expenses):				
Gifts, noncapital	1,660,508	1,980,769		
Investment (loss) income, net	(198,972)	823,475		
Nonoperating expenses	2,109	(1,534,338)		
Total nonoperating revenues, net	1,463,645	1,269,906		
Change in net position	2,880,803	3,323,833		
Net position at beginning of year	33,504,862	30,181,029		
Net position at end of year	<u>\$ 36,385,665</u>	<u>\$ 33,504,862</u>		

During fiscal year 2020, total operating revenue of \$46,545,753 decreased \$799,016, or 2%. Campus program and centers' revenue was lower. Total nonoperating revenue of \$1,463,645 increased \$193,739, or 15%, due to the decrease in other post-employment benefit (OPEB) liability.

During fiscal year 2019, total operating revenue of \$47,344,769 decreased \$2,591,446, or 5%. Grant and contracts revenue decreased \$2,727,404 in 2019. Total nonoperating revenue of \$1,269,906 increased \$504,516, or 66%, due to increase in contributions.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

#### Statement of Revenue, Expenses, and Changes in Net Position (Continued)

During fiscal year 2020, grants and contract revenue consist of federal grants and contracts of \$25,203,272, state and local grants and contracts of \$9,093,913, and non-governmental grants and contracts of \$3,051,081.

During fiscal year 2019, grants and contract revenue consist of federal grants and contracts of \$24,637,988, state and local grants and contracts of \$8,457,712, and non-governmental grants and contracts of \$3,704,460.

Investment income, net of fees, consists of a change in the fair market value of investments, including interest, dividends, and realized and unrealized loss of (\$198,973) in 2020, and gains of \$823,475 in 2019.

In 2020, operating expenses consist of salaries and fringe benefits of \$26,333,859, supplies and services of \$13,329,493, scholarships and fellowship of \$4,322,357, and depreciation of \$1,142,886.

In 2019, operating expenses consist of salaries and fringe benefits of \$23,881,724, supplies and services of \$15,896,288, scholarships and fellowship of \$4,399,247, and depreciation of \$1,113,358.

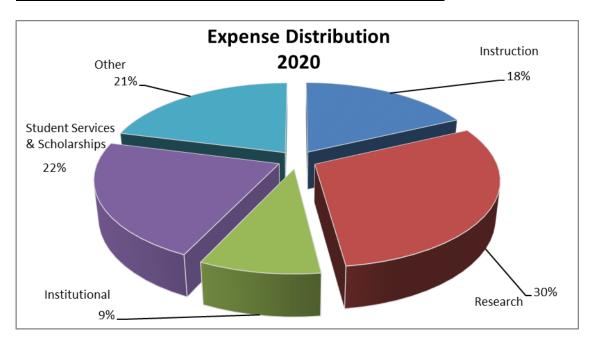
# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

# Statement of Revenue, Expenses, and Changes in Net Position (Continued)

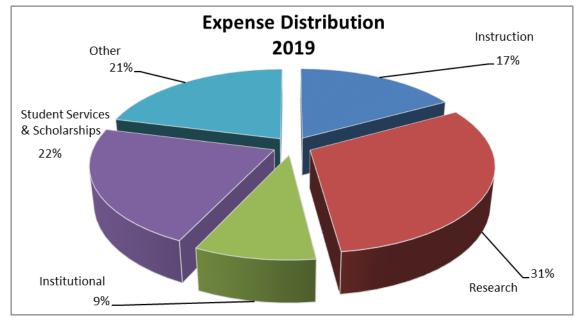
In addition to their natural classifications, it is also informative to review operating expenses by function. A summary of the Research Foundation's expenses by functional classification is as follows:

		For the Year Ended June 30,			
	2020	2019			
Operating					
Instruction	\$ 8,368,696	\$ 7,712,730			
Research	13,474,384	13,857,584			
Public service	4,367,848	4,335,445			
Academic support	2,654,497	3,157,023			
Student services	5,708,817	5,723,280			
Institutional support	3,927,159	4,103,636			
Student grants and scholarships	4,322,357	4,399,247			
Auxiliary enterprise expenses	1,161,9512	888,314			
Depreciation and amortization	1,142,886	1,113,583			
Total Operating Expenses	<u>\$ 45,128,595</u>	<u>\$ 45,290,842</u>			

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019



#### Statement of Revenue, Expenses, and Changes in Net Position (Continued)



# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

#### **Statement of Cash Flows**

The statement of cash flows provides additional information on the Research Foundation's financial results by reporting the major sources and uses of cash. A summary of the statement of cash flows is as follows:

	For the Year Ended June 30,			
	2020	2019		
Cash received from operations	\$ 48,612,747	\$ 47,986,177		
Cash expended for operations	(46,288,495)	(45,688,723)		
Net cash provided by operating activities	2,324,252	2,297,454		
Net cash provided by noncapital financing activities (gifts and grants) Net cash used in capital and related	2,379,613	1,009,570		
financing activities	(2,223,925)	(2,403,978)		
Net cash provided by investing activities	(6,839,502)	148,309		
Net change in cash and cash equivalents	92,152	1,051,355		
Cash and cash equivalents at beginning of year	2,011,530	960,175		
Cash and cash equivalents at end of year	<u>\$ 2,103,682</u>	<u>\$ 2,011,530</u>		

During fiscal year 2020, the cash position of \$2,103,681 increased \$92,152, or 5%.

During fiscal year 2019, the cash position of \$2,011,530 increased \$1,051,355, or 111%, due to an increase in contributions.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) JUNE 30, 2020 AND 2019

#### **Economic Factors That Will Affect the Future**

During the last quarter of FY 2019-20, the terms "uncertain times," "challenging times," and "unprecedented times" were frequently used to describe the multifaceted impact of the COVID-19 pandemic. As with most organizations, we were faced with the need to reimagine and retool how we support our employees and continue providing services to the campus community. Most employees began working remotely and have been able to continue providing a high-level of service. As we begin FY 2020-21, the pandemic remains a major concern. We anticipate the need for ongoing modification of our operations as conditions evolve.

The COVID-19 pandemic has also dramatically impacted the budgets of tenants in the Research Foundation building. For FY 2020-21, some tenants were unable to renew their space leases. We anticipate this loss of lease revenue will remain throughout the fiscal year. Further, we anticipate funding to address a variety of COVID-19 issues will be needed. Accordingly, we budgeted \$150,000 specifically for this purpose. These factors contributed to a FY 2020-21 deficit budget of a little over \$200,000. With net position carried over from FY 2019-20, we will be able to make up for this deficit.

The CSULB Research Foundation serves to support the endeavors of externally sponsored programs as a means of enhancing the academic experience of our faculty, students, and staff. This externally-sponsored research allows faculty and students to engage in nationally recognized scholarly endeavors, and is a cornerstone of CSULB's academic excellence. The CSULB Research Foundation along with the Office of Research and Sponsored Programs offers a full range of pre- and post-award administrative services to support our externally sponsored programs.

Revenue generated for providing these services makes up a significant portion of our operating revenue. In FY 2019-20, 157 new sponsored research awards were received. New awards totaled \$42,988,917 (a 38% increase over the prior year), and research expenditures totaled \$32,814,468 with an F&A Blended Rate of 14.1%. Agencies providing funding for these awards included 77 federal agencies, 24 state agencies, 5 local agencies, and 51 private corporations and foundations. These new grant awards will have a positive impact on our economic future. We also look at the number of proposals and the dollar value of those proposals as added assurance of continued growth. In FY 2019-20, 266 new grant proposals valued at \$124,336,934, were submitted (a 24% increase over the prior fiscal year).

Given the number of new awards and new proposals, we remain optimistic that there will continue to be a consistent revenue stream to support the operations of the CSULB Research Foundation. Similarly, we feel that the ever-increasing efforts of our faculty, students, and staff will further strengthen a research-focused culture at CSULB.

# STATEMENT OF NET POSITION

#### ASSETS

		June 30,			
		2020		2019	
CURRENT ASSETS					
Cash and cash equivalents	\$	2,103,682	\$	2,011,530	
Short-term investments		29,604,516		27,019,558	
Accounts receivable, current portion		6,062,661		8,263,957	
Pledges receivable, current portion		200,000		200,000	
Prepaid expenses and other assets		82,288		119,695	
		38,053,147		37,614,740	
NONCURRENT ASSETS					
Accounts receivable, net of current position		16,230,924		16,382,244	
Pledges receivable, net of current portion		1,598,659		1,751,796	
Other long-term investments		3,274,414		3,670,556	
Capital assets, net		39,880,517		40,648,518	
		60,984,514		62,453,114	
TOTAL ASSETS		99,037,661		100,067,854	
DEFERRED OUTFLOWS OF RESOURCES					
Net differences in OPEB liabilities		115,982		71,454	
Unamortized loss on refunding	<u> </u>	1,545,914		1,658,319	
6		1,661,896		1,729,773	

# STATEMENT OF NET POSITION (Continued)

#### LIABILITIES

	June 30,			
		2020	2019	
CURRENT LIABILITIES				
Accounts payable	\$	1,120,341	\$	1,609,522
Accrued salaries and benefits payable	Ŷ	1,497,221	Ŧ	1,646,395
Accrued compensated absences, current portion		1,605,188		1,340,510
Unearned revenue		3,496,995		3,782,617
Long-term debt obligations, current portion		1,130,000		1,085,000
Other liabilities		1,445,848		798,597
		10,295,593		10,262,641
NONCURRENT LIABILITIES				
Long-term debt obligations, net of current portion		24,925,322		26,359,300
Other postemployment benefit obligations		6,049,016		11,573,218
Other liabilities		7,250,491	_	7,406,182
		38,224,829		45,338,700
TOTAL LIABILITIES		48,520,422		55,601,341
DEFERRED INFLOW OF RESOURCES				
Net differences in OPEB liabilities		3,496,745		43,745
Non-exchange transactions		12,296,725		12,647,679
		15,793,470		12,691,424
NET POSITION				
NET POSITION				
Invested capital assets, net of related debt		13,825,195		13,204,218
Restricted for:				
Expendable:				
Research		4,551,364		4,091,841
Other		10,595,474		10,113,613
Unrestricted		7,413,632		6,095,190
TOTAL NET POSITION	\$	36,385,665	\$	33,504,862

# STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION

		For the Year Ended June 30,					
		2020		2020		2019	
REVENUE							
Operating Revenue:							
Grants and contracts, noncapital:							
Federal	\$	25,203,272	\$	24,637,988			
State		7,282,204		6,495,182			
Local		1,811,709		1,962,530			
Nongovernmental		3,051,081		3,704,460			
Sales and services of auxiliary enterprises		4,700,033		4,637,153			
Other operating revenues		4,497,454		5,907,456			
		46,545,753		47,344,769			
EXPENSES							
Operating Expenses:							
Instruction		8,368,696		7,712,730			
Research		13,474,384		13,857,584			
Public service		4,367,848		4,335,445			
Academic support		2,654,497		3,157,023			
Student services		5,708,817		5,723,280			
Institutional support		3,927,159		4,103,636			
Student grants and scholarships		4,322,357		4,399,247			
Auxiliary enterprise expenses		1,161,951		888,314			
Depreciation and amortization		1,142,886		1,113,583			
-		45,128,595		45,290,842			
OPERATING INCOME		1,417,158		2,053,927			

# STATEMENT OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION (Continued)

		For the Year Ended June 30,			
	2020	2019			
NONOPERATING REVENUE (EXPENSES)					
Gifts, noncapital	1,660,508	1,980,769			
Investment (loss) income, net	(198,972)	823,475			
Interest expense	(913,859)	(1,053,691)			
Other nonoperating income (expenses)	915,968	(480,647)			
	1,463,645	1,269,906			
INCREASE IN NET POSITION	2,880,803	3,323,833			
NET POSITION AT BEGINNING OF YEAR	33,504,862	30,181,029			
NET POSITION AT END OF YEAR	<u>\$ 36,385,665</u> <u>\$</u>	33,504,862			

# STATEMENT OF CASH FLOWS

	For the Year Ended June 30,			
	_	2020		2019
CASH FLOWS FROM OPERATING ACTIVITIES				
Federal grants and contracts	\$	26,598,116	\$	25,067,416
State grants and contracts		7,685,229		6,608,390
Local grants and contracts		1,911,976		1,996,736
Nongovernmental grants and contracts		3,219,939		3,769,027
Payments to suppliers		(13,125,407)		(15,687,290)
Payments to employees		(28,840,729)		(25,602,184)
Payments to students		(4,322,359)		(4,399,249)
Sales and services of auxiliary enterprises		4,700,033		4,637,152
Other receipts		4,497,454		5,907,456
Net Cash Provided By Operating Activities		2,324,252		2,297,454
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES				
Gifts received for other than capital purposes		1,463,645		1,502,272
Other noncapital financing activities		915,968		(492,702)
Net Cash Provided By Noncapital Financing Activities		2,379,613	_	1,009,570
CASH FLOWS FROM CAPITAL AND RELATED				
FINANCING ACTIVITIES				
Acquisiton of capital assets		(24,885)		(138,366)
Payments to retire bonds		(1,085,000)		(1,145,000)
Interest paid on capital-related debt		(1,114,040)		(1,120,612)
Net Cash Used In Capital and Related Financing Activities		(2,223,925)		(2,403,978)
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sales and maturities of investments		4,650,686		-
Investment income, net		(198,972)		823,475
Purchase of investments		(6,839,502)		(675,166)
Net Cash Provided By (Used In) Investing Activities		(2,387,788)		148,309
NET CHANGE IN CASH AND CASH EQUIVALENTS		92,152		1,051,355
CASH TRANSFER TO CSULB 49ER FOUNDATION		-		-
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		2,011,530	. <u> </u>	960,175
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	2,103,682	\$	2,011,530

# STATEMENT OF CASH FLOWS (Continued)

	For the Year Ended June 30,			Ended
		2020		2019
RECONCILIATION OF OPERATING INCOME TO NET CASH				
FROM OPERATING ACTIVITIES:				
Operating income	\$	1,417,158	\$	2,053,927
Adjustments to reconcile operating income to net cash				
from operating activities:				
Depreciation and amortization		1,142,886		1,113,583
Change in assets and liabilities:				
Accounts receivable, net		2,352,616		(471,140)
Prepaid expenses and other assets		37,407		34,173
Deferred outflows of resources		(44,528)		(71,454)
Accounts payable		(480,573)		(402,520)
Accrued salaries and benefits payable		(149,174)		(106,480)
Accrued compensated absences		264,678		12,621
Unearned revenue		(285,622)		1,112,549
Other liabilities		(5,032,642)		(1,091,325)
Deferred inflows of resources		3,102,046		113,520
	¢	0.004.050	¢	2 207 454
Net Cash Provided By Operating Activities	\$	2,324,252	\$	2,297,454

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 1 – Statement of Significant Accounting Policies**

#### Organization

The California State University, Long Beach Research Foundation (the Research Foundation) is a nonprofit, tax-exempt corporation, incorporated in the state of California on October 3, 1956. The Research Foundation is organized to administer grants from governmental and private agencies for research and other activities related to the programs of California State University, Long Beach (the University). The Research Foundation has accepted donations, gifts, and bequests for any university-related use and is currently only administering gifts and bequests made to the Research Foundation prior to the start of CSULB 49er Foundation, which now accepts such donations for any university-related use. The Research Foundation is a direct-support organization and component of the University.

#### **Basis of Presentation**

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America, as prescribed by the Governmental Accounting Standards Board (GASB).

The accompanying financial statements have been prepared on the accrual basis. The Research Foundation reports as a Business Type Activity and, accordingly, has reported its activities within a single column in the basic financial statements.

The Research Foundation's policy for defining operating activities as reported on the statement of revenue, expenses, and changes in net position are those that generally result from transactions such as payments received for providing services and payments made for services or goods received. Nearly all of the Research Foundation's expenses are from exchange transactions. Certain significant revenue streams relied upon for operations are recorded as nonoperating revenue as defined by GASB, including gifts and investment income.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 1 – Statement of Significant Accounting Policies (Continued)**

#### **Basis of Presentation (Continued)**

The Research Foundation has adopted GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions*, GASB Statement No. 35, as amended by GASB Statements No. 37, *Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments: Omnibus* and GASB Statement No. 38, *Certain Financial Statement Note Disclosures*. GASB Statement No. 33 requires that unconditional promises to give be recorded as receivables and revenue when the Research Foundation has met all applicable eligibility requirements. This statement also requires that unspent cash advances received for sponsored programs be recorded as deferred revenue rather than as restricted expendable net assets. GASB Statement No. 35 established standards for external financial reporting for public colleges and universities and requires that resources be classified for accounting and reporting purposes into the following four net position categories: Invested in capital assets, net of related debt; Restricted, non-expendable; Restricted, expendable; and Unrestricted.

In accordance with GASB Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*, the Foundation reports separate sections for Deferred Outflows of Resources and Deferred Inflows of Resources, when applicable.

**Deferred Outflows of Resources** – represent outflow of resources (consumption of net position) that apply to future periods and that, therefore, will not be recognized as an expense until that time.

**Deferred Inflows of Resources** – (acquisition of net position) that apply to future periods and that, therefore, are not to be recognized as revenue until that time.

#### Classification of Current and Noncurrent Assets (Other than Investments) and Liabilities

The Research Foundation considers assets to be current that can reasonably be expected, as part of its normal business operations, to be converted to cash and be available for liquidation of current liabilities within 12 months of the statement of net position date. Liabilities that reasonably can be expected, as part of normal Research Foundation business operations, to be liquidated within 12 months of the statement of net position date, are considered to be current. All other assets and liabilities are considered to be noncurrent. For clarification of current and noncurrent investments, see the investment accounting policy.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

# **NOTE 1 – Statement of Significant Accounting Policies (Continued)**

## Net Position

The Research Foundation's net position is classified into the following net position categories:

• Invested in capital assets, net of related debt

Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those assets.

• Restricted

**Nonexpendable** – Net position subject to externally imposed stipulations that they be maintained permanently by the Research Foundation.

**Expendable** – Net position whose use by the Research Foundation is subject to externally imposed stipulations that can be fulfilled by actions of the Research Foundation pursuant to those stipulations or that expire by the passage of time.

• Unrestricted

Unrestricted net positions are those that are not subject to externally imposed stipulations. Unrestricted net positions may be designated for specific purposes by action of management or the Board of Directors or may otherwise be limited by contractual agreements with outside parties. Substantially all unrestricted net positions are designated for any university-related use, which includes academic and research programs and initiatives, and capital programs.

## **Reporting Entity**

The Research Foundation is an affiliated organization component unit of the University. As such, the Research Foundation's financial data will be included in the financial statements of the University.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

# **NOTE 1 – Statement of Significant Accounting Policies (Continued)**

#### Use of Estimates and Assumptions

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. The most significant estimates relate to allowance for uncollectible accounts receivable and pledges receivable, estimated useful lives of capital assets, postemployment benefit obligations, and charitable unitrust agreements. Actual results could vary from the estimates that were assumed in preparing the financial statements.

#### Cash and Cash Equivalents

The Research Foundation considers all highly liquid, short-term investments purchased with an original maturity of three months or less to be cash equivalents. The Research Foundation maintains cash with financial institutions in excess of federally insured limits.

## Custodial Credit Risk for Deposits

Custodial credit risk for deposits is the risk that the Research Foundation will not be able to recover deposits or will not be able to recover collateral securities that are in possession of an outside party. The California Government Code and Education Code do not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits, other than the provision that a financial institution must secure deposits made by state or local government units by pledging securities in an undivided collateral pool held by a depository regulated under state law. The Research Foundation mitigates the risk by maintaining the deposits at financial institutions that are fully insured or collateralized as required by state law.

#### Investments

The Research Foundation has adopted GASB Statement No. 31, *Accounting and Financial Reporting for Certain Investments and for External Investment Pools*. Under GASB Statement No. 31, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values using quoted market prices in the statement of net position. Realized and unrealized gains and losses are included in the accompanying statement of revenue, expenses, and changes in net position.

The Research Foundation has adopted GASB Statement No. 72, *Fair Value Measurement and Application*. GASB 72 establishes general principles for measuring fair value and standards of accounting and financial reporting for assets and liabilities measured at fair value.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 1 – Statement of Significant Accounting Policies (Continued)**

#### Accounts Receivable

Accounts receivable primarily consists of amounts due from the federal government, state and local governments, and private sources in connection with reimbursement of allowable expenditures made pursuant to contracts and grants. Accounts receivable also includes charges for auxiliary enterprises' sales and services. Management provides for probable uncollectible amounts through a charge to revenue and a credit to a valuation allowance based on its assessment of the current status of the receivables. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to receivables. At June 30, 2020 and 2019, the allowance was approximately \$100,000.

#### Pledges Receivable

The Research Foundation receives pledges and bequests of financial support from corporations, foundations, and individuals. Revenue is recognized when a pledge representing an unconditional promise to pay is received and all eligibility requirements, including time requirements, have been met. In the absence of such promise, revenue is recognized when the gift is received. Endowment pledges do not meet eligibility requirements, as defined by GASB Statement No. 33, and are not recorded as assets until the related gift is received. An allowance for uncollectible pledges receivable is provided based on management's judgment of potential uncollectible pledges. There was no allowance at June 30, 2020 and June 30, 2019. The allowance determination includes such factors as prior collection history, type of gift, and nature of fund-raising.

#### **Capital Assets**

Capital assets of the Research Foundation are stated at cost or, if acquired by gift, at estimated fair value at the date of donation. Major renewals and betterments are charged to capital assets, while replacements, maintenance and repairs that do not improve or extend the life of the respective assets are currently expensed. Depreciation and amortization is charged on a straight-line basis over the lives of the assets, which range from five to forty years.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

# **NOTE 1 – Statement of Significant Accounting Policies (Continued)**

#### Collection Items and Works of Art

The Research Foundation's collection items are made up of artifacts of historical significance and art objects that are held for educational research and curatorial purposes. Each of the items is cataloged, preserved and cared for, and activities verifying their existence and assessing their condition are performed continuously. Monies recovered from any collections that are sold must be used to acquire other items for collections.

Collection items acquired on or after July 1, 1996 are capitalized at cost, if the items were purchased, or at their appraised or fair market value on the accession date, if the items were contributed. There was a donated collection item worth \$350,000 during the year ended June 30, 2020. There were no donated collection items during the year ended June 30, 2019.

#### **Compensated Absences**

Research Foundation employees accrue annual leave at rates based on length of service and job classification.

#### **Unearned Revenue**

Unearned revenue consists primarily of amounts received from grant and contract sponsors which have not yet been earned under the terms of the agreement and lease payments received in advance from lessees on long-term leases.

#### Classification of Revenue and Expenses

The Research Foundation considers operating revenue and expenses in the statement of revenue, expenses, and changes in net position to be those revenue and expenses that result from exchange transactions or from other activities that are connected directly to the Research Foundation's primary functions. Exchange transactions include charges for services rendered and the acquisition of goods and services. Certain other transactions are reported as nonoperating revenue and expenses in accordance with GASB Statement No. 35. These nonoperating activities include net investment income, gifts (noncapital), endowments and interest expense.

## Income Taxes

The Research Foundation is tax-exempt under Internal Revenue Code Section 501(c)(3) for federal income taxes, as well as the related provisions for state income tax purposes.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 1 – Statement of Significant Accounting Policies (Continued)**

#### **Recent Accounting Pronouncements**

In January 2017, GASB issued Statement No. 84 – *Fiduciary Activities*. This Statement provides specific criteria for identifying activities that should be reported as fiduciary activities and clarifying whether and how business type-activities should report their fiduciary activities. The provisions of this Statement were to be effective beginning with the fiscal year ended June 30, 2020. In May 2020, GASB issued Statement No. 95 – *Postponement of the Effective Dates of Certain Authoritative Guidance*, which provides temporary relief in light of the COVID-19 pandemic and postpones the effective dates of certain provisions, including GASB No. 84, which is now effective beginning with reporting periods after December 15, 2019 (FYE June 30, 2021 for the Research Foundation). The Research Foundation is currently evaluating the impact of this Statement.

In June 2017, GASB issued Statement No. 87 – *Leases*. This Statement requires the recognition of lease assets and liabilities that previously were classified as operating leases and recognize as inflows of resources or outflows of resources based on the payment provisions of the applicable lease agreement. This Statement will require a lessee to recognize a lease liability and an intangible right-to-use lease asset. A lessor would recognize a lease receivable and a deferred inflow of resources. The provisions of this Statement were to be effective beginning with the fiscal year ending June 30, 2021. In May 2020, GASB issued Statement No. 95 – *Postponement of the Effective Dates of Certain Authoritative Guidance*, which provides temporary relief in light of the COVID-19 pandemic and postpones the effective dates of certain provisions, including GASB No. 87, which is now effective beginning with reporting periods after June 15, 2021 (FYE June 30, 2022 for the Research Foundation). The Research Foundation is currently evaluating the impact of this Statement.

#### NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 2 – Accounts Receivable**

The composition of accounts receivable is summarized as follows:

	June 30,		
	2020	2019	
Grants and contracts	\$ 5,980,095	\$ 7,806,721	
Other	16,413,490	16,939,480	
	22,393,585	24,746,201	
Less allowance for uncollectible accounts	(100,000)	(100,000)	
	22,293,585	24,646,201	
Less current portion	(6,062,661)	(8,263,957)	
Noncurrent portion	<u>\$ 16,230,924</u>	<u>\$ 16,382,244</u>	

#### **NOTE 3 – Pledges Receivable**

Pledges receivable are recorded in the statement of net position at estimated net realizable value in accordance with GASB Statement No. 33. Pledges receivable were discounted as of June 30, 2020 using an interest rate of 3.39%, which approximated the Research Foundation's rate of return on treasury notes at the time the pledges were made. Pledges receivable as of June 30, 2020 are summarized as follows:

Due in the Year Ending June 30,	
2021 2022	\$ 200,000 200,000
2023	200,000
2024 2025	200,000 200,000
Thereafter	1,172,465
Less present value discounts	$2,172,465 \\ (373,806) \\ 1,798,659$
Less current portion of pledges receivable	(200,000)
Long-term portion of pledges receivable	<u>\$ 1,598,659</u>

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 4 – Investments**

At June 30, 2020, the Research Foundation's investment portfolio consists primarily of investments held in mutual funds, as well as interest-bearing accounts.

#### **Investment Policy**

The primary objective of the Research Foundation's investment policy is to safeguard the principal. The secondary objective is to meet the liquidity needs of the Research Foundation. The third objective is to return an acceptable yield. In general, the Research Foundation's investment policy permits investments in obligations of the federal and state governments, equities, corporate bonds, and certain other investment instruments. *Interest Rate Risk* 

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value is to changes in market interest rates.

## Credit Risk

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization.

The Research Foundation may invest in various types of investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of net position.

## NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 4 – Investments (Continued)**

The following is a summary of investments:

	June 30,		
	2020	2019	
Investments at fair value as determined by quoted market price or estimated fair value: Common stock Mutual funds Bonds LAIF	\$ 298,041 22,794,619 176,199 9,610,071	295,331 23,431,760 243,480 6,719,543	
	<u>\$ 32,878,930</u>	<u>\$ 30,690,114</u>	
	Jun	ie 30,	
	2020	2019	
Investments by classification:			
Current portion	\$ 29,604,516	\$ 27,019,558	
Noncurrent portion	3,274,414	3,670,556	
	<u>\$ 32,878,930</u>	<u>\$ 30,690,114</u>	

Investments are valued at quoted market price if available; otherwise, they are recorded at estimated fair value. Other investments consists of a treasury note that is valued at fair value based on market prices.

Investment income is summarized as follows:

	For the Year Ended June 30,		
	2020	2019	
Interest and dividend income	\$ 1,089,605	\$ 1,958,058	
Net unrealized losses	(1,233,758)	(1,056,823)	
Net realized losses	(54,819)	(77,760)	
	<u>\$ (198,972</u> )	<u>\$ 823,475</u>	

## NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 4 – Investments (Continued)**

Investment fees totaled \$98,891 and \$96,268 for the years ended June 30, 2020 and 2019, respectively, and are included in investment income on the accompanying statement of revenue, expenses, and changes in net position.

The Foundation follows the provisions of GASB No. 72 for fair value measurements of financial assets and financial liabilities and for fair value measurements that are recognized or disclosed at fair value in the financial statements on a recurring basis. GASB No. 72 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets that the Foundation has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within level 1 that are observable for the asset, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset.

The following table sets forth by level, within the fair value hierarchy, the Foundation's investments at fair value measurements:

	Fair Value Measurements at June 30, 2020									
	(	(Level 1)	_(Le	vel 2)	_(Le	evel 3)		Asset lue <sup>(a)</sup>		Total
Common Stock	\$	298,041	\$	-	\$	-	\$	-	\$	298,041
US Treasury Securities: Intermediate-Term Bond		176,199								176,199
Equity Mutual Funds:		170,199		-		-		-		170,199
Large blend	2	2,794,619		-		-		-	2	22,794,619
State of California Local										
Agency Investment Fund							9,6	510,071		9,610,071
Total assets at fair value	<u>\$ 2</u>	3,268,859	<u>\$</u>		<u>\$</u>	_	<u>\$ 9,6</u>	<u>510,071</u>	<u>\$ 3</u>	32,878,930

#### NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 4 – Investments (Continued)**

	Fair Value Measurements at June 30, 2019									
	(	Level 1)	_(Le	vel 2)	_(Le	evel 3)		let Asset Value <sup>(a)</sup>		Total
Common Stock	\$	295,331	\$	-	\$	-	\$	-	\$	295,331
US Treasury Securities:										
Intermediate-Term Bond		243,480		-		-		-		243,480
Equity Mutual Funds:										
Large blend	2	3,431,760		-		-		-		23,431,760
State of California Local										
Agency Investment Fund								6,719,543		6,719,543
Total assets at fair value	<u>\$ 2</u>	<u>3,970,571</u>	\$		\$		<u></u>	<u>6,719,543</u>	\$	30,690,114

<sup>(a)</sup> In accordance with GASB 72, certain investments that were measured at net asset value per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the statement of net position.

#### **NOTE 5 – Capital Assets**

Capital assets activity for the year ended June 30, 2020 is summarized below:

	Beginning Balance	Additions	Deletions	Ending Balance
Land	\$ 17,066,474	\$ -	\$ -	\$ 17,066,474
Building and				
improvements	32,283,502	-	-	32,283,502
Furniture and fixtures	1,741,128	24,885	(32,070)	1,733,943
Collection items	6,317,741	350,000		6,667,741
	57,408,845	374,885	(32,070)	57,751,660
Less accumulated depreciation and				
amortization	(16,760,327)	(1,142,886)	32,070	(17,871,143)
	<u>\$ 40,648,518</u>	<u>\$ (768,001</u> )	<u>\$                                    </u>	<u>\$ 39,880,517</u>

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 5 – Capital Assets (Continued)**

Capital assets activity for the year ended June 30, 2019 is summarized below:

	Beginning Balance	Additions	Deletions	Ending Balance
Land Building and	\$ 17,066,474	\$-	\$-	\$ 17,066,474
improvements	32,283,502	-	-	32,283,502
Furniture and fixtures	1,687,762	138,366	(85,000)	1,741,128
Collection items	6,317,741			6,317,741
	57,355,479	138,366	(85,000)	57,408,845
Less accumulated depreciation and				
amortization	(15,731,744)	(1,113,583)	85,000	(16,760,327)
	<u>\$ 41,623,735</u>	<u>\$ (975,217)</u>	<u>\$                                    </u>	<u>\$ 40,648,518</u>

# NOTE 6 – Long-Term Debt

Long-term debt consists of:

	June 30,		
	2020	2019	
Bonds payable with interest at rates ranging from $3.5\%$ to $5.00\%$ , due semi-annually, principal payments due annually, final installment due May 2033	\$ 6,905,000	\$ 7,275,000	
Bonds payable with interest at rates ranging from $2.5\%$ to $5.75\%$ , due semi-annually, principal payments due annually, final installment due May 2035	10,325,000	10,780,000	
Bonds payable with interest at rates ranging from $4.0\%$ to $5.00\%$ , due semi-annually, principal payments due annually, final installment due May 2033	<u>4,830,000</u> 22,060,000	<u>5,090,000</u> 23,145,000	
Unamortized Bond Premium	3,995,322	4,299,300	
Less current portion	(1,130,000)	(1,085,000)	
Noncurrent portion	<u>\$ 24,925,322</u>	<u>\$ 26,359,300</u>	

#### NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 6 – Long-Term Debt (Continued)**

Long-term debt activity for the year ended June 30, 2020 is summarized as follows:

	Beginning Balance	Borrowings	Refunding	Principal Repayment	Ending Balance
Bonds payable	\$23,145,000	<u>\$</u>	<u>\$                                    </u>	<u>\$ (1,085,000</u> )	<u>\$22,060,000</u>

Long-term debt activity for the year ended June 30, 2019 is summarized as follows:

	Beginning Balance	Borrowings	Refunding	Principal Repayment	Ending Balance
Bonds payable	<u>\$25,110,000</u>	<u>\$                                    </u>	<u>\$ (850,000</u> )	<u>\$ (1,115,000</u> )	<u>\$23,145,000</u>

Future maturities of long-term debt are as follows:

Year Ending June 30,	Principal	Interest
2021	\$ 1,130,000	\$ 1,065,250
2022	1,195,000	1,007,125
2023	1,245,000	946,125
2024	1,315,000	882,125
2025	1,385,000	814,625
2026-2030	8,050,000	2,933,750
2031-2035	7,740,000	781,000
	\$ 22,060,000	\$ 8,430,000
	$\Psi$ 22,000,000	$\Psi$ 0,450,000

The bonds contain certain covenants with respect to a minimum debt service coverage ratio and minimum unrestricted net assets for which the Research Foundation is in compliance at June 30, 2020.

## NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 6 – Long-Term Debt (Continued)**

#### **Bond Refunding**

In July 2018, the Trustees of the California State University System issued its SRB Series 2018A and 2018B (Tax-Exempt) to refund certain maturities of SRB Series 2008A.

A portion of the proceeds from the issuance of the 2018A and 2018B refunding bonds were placed in an escrow account to provide for all future debt service payments on the refunded bond. The amount placed into escrow, along with future earnings, are considered sufficient to fully service the 2008A Series Bonds. The refunding will reduce the Foundation's total financing costs by approximately \$1,282,000 over the life of the refunded bond. The economic gain (difference between net present values of the debt service payments on the old bond and new bond, discounted at 2.24%) from the refunding was approximately \$1,098,000. Accordingly, the refunded bonds have been considered defeased and, therefore, removed as a liability from Foundation's financial statements.

The Foundation recognized a loss on the debt refunding for SRB Series 2018A of approximately \$9,400 as of date of refunding. The loss on the debt refunding is the difference between the reacquisition price and the net carrying amount of the old debt, together with any unamortized difference from the prior refunding. The loss on debt refunding should have been deferred and amortized over the shorter of the old debt (or original amortization period remaining in the prior refunding) or the life of the latest refunding debt. However, due to the immaterial amount of the loss, the Foundation has opted to recognize the entire loss as expense during the fiscal year ended June 30, 2019 and has included the loss in interest expense on the statement of revenue, expenses, and changes in net position.

#### NOTE 7 - Pension Plan and Postemployment Health Care Plan

#### **Pension** Plan

The Research Foundation has a defined contribution retirement plan (the Plan) which covers all regular full-time employees and part-time employees who have provided services of at least 1,000 hours during the year. There is a two-year waiting period to enter the Plan. The basic plan contribution rate is equal to 10% of gross earnings. Pension expense was approximately \$726,000 and \$642,000 for the years ended June 30, 2020 and 2019, respectively.

## NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### NOTE 7 – Pension Plan and Postemployment Health Care Plan (Continued)

#### Postemployment Health Care Plan

The Foundation maintains the same plans for its retirees as for its active employees, as well as Medicare Replacement Plans for retirees age 65 and over.

The Foundation contributes to the cost of insurance according to a Policy Statement which is summarized below:

Group 1 employees (Benefitted Research Foundation Central Office Employees and Benefitted Office of Research and Sponsored Programs) and Group 2 employees (Benefitted Grant, Contract, Research and Special Project Employees) hired before January 1, 2012 are eligible to retire and receive Foundation-paid benefits after the later of age 50 and 5 years of continuous employment by the Foundation immediately prior to retirement. The Foundation contributes an amount up to 100% of the cap for active employees, which varies by tier.

Group 1 employees hired on or after January 1, 2012 are eligible to retire after the later of age 60 and 10 years of continuous employment by the Foundation immediately prior to retirement. The Foundation contributes an amount up to 50% of the cap for active employees. Group 2 employees hired on or after January 1, 2012 are not eligible for retiree health benefits.

At July 1, 2019, membership consisted of the following:

Inactive plan members or beneficiaries currently receiving benefit payments	50
Active plan members	52

The Foundation currently finances benefits on a pay-as-you-go basis.

Benefits continue for the lifetime of the retiree and spouse or domestic partner. Spouses and domestic partners will be covered only if married or partnered at the time of retirement.

#### NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 7 – Pension Plan and Postemployment Health Care Plan (Continued)**

#### Postemployment Health Care Plan (Continued)

#### **Reconciliation of Benefit Obligations**

The following tables provide a reconciliation of the changes in the Plan's benefit obligations and a statement of the funded status as of June 30, 2020 and 2019:

	June 30,		
	2020	2019	
Change in benefit obligation			
Benefit obligation at beginning of year	\$ 15,330,504	\$ 14,674,688	
Service cost	124,661	373,421	
Interest cost	911,768	793,247	
Change in assumptions	(4,630,620)	-	
Benefits paid	(497,888)	(510,852)	
Obligation at end of year	11,238,425	15,330,504	
Change in plan assets			
Fair value of plan assets at beginning of year	3,757,286	1,964,037	
Employer contributions	1,697,650	2,215,487	
Net investment income	254,190	88,614	
Administrative expenses	(21,829)	-	
Benefit payments	(497,888)	(510,852)	
Fair value of plan assets at end of year	5,189,409	3,757,286	
Net amount recognized in the statements			
of financial position	<u>\$ 6,049,016</u>	<u>\$ 11,573,218</u>	

The following table provides the components of the net periodic benefit cost for the plan for the years ended June 30, 2020 and 2019:

	<b>June 30,</b>			,
		2020		2019
Service cost	\$	124,661	\$	373,421
Interest cost		911,768		793,247
Expected return on assets		(618,349)		(177,931)
Difference between projected and actual investments				(2,102)
Net periodic post-retirement benefit cost	<u>\$</u>	418,080	\$	986,635

#### NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### NOTE 7 – Pension Plan and Postemployment Health Care Plan (Continued)

#### Postemployment Health Care Plan (Continued)

#### Assumptions

Assumptions used to determine benefit obligations at June 30, 2020 and 2019:

	June 30,		
	2020	2019	
Discount rate	6.00%	5.50%	
Healthcare cost trend rate	6.00%	6.00%	
Long-term rate of return on plan assets	6.00%	5.50%	

Assumptions used to determine net periodic benefit cost for years ended June 30, 2020 and 2019:

Discount rate	6.00%	5.50%
General inflation	2.25%	6.00%
Long-term rate of return on plan assets	6.00%	5.50%

Assumed health care cost trend at June 30, 2020 and 2019:

Net Periodic Benefit Cost and Accumulated Post-Retirement Benefit Obligation:

Health care cost trend rate assumed for next year 6.00% 5.50%

Pre-retirement mortality rates were based on the RP-2014 Employee Mortality Table for Males or Females, as appropriate, without projection. Post-retirement mortality rates were based on the RP-2014 Health Annuitant Mortality Table for Males or Females, as appropriate, without projection.

## NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### NOTE 7 – Pension Plan and Postemployment Health Care Plan (Continued)

#### Postemployment Health Care Plan (Continued)

#### **Assumptions (Continued)**

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. To achieve the goal set by the investment policy, plan assets will be managed to earn, on a long-term basis, a rate of return equal to or more than the target rate of return of 5.50 percent. The discount rate reflects the following:

- a) The long-term expected rate of return on OPEB plan investments to the extent that the OPEB plan's fiduciary net position (if any) is projected to be sufficient to make projected benefit payments and assets are expected to be invested using a strategy to achieve that return;
- b) A yield or index rate for 20-year, tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher – to the extent that the conditions in (a) are not met.

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plan. A 1% change in assumed health care cost trend rates would have the following effects for the year ended June 30, 2020:

	1	% Increase	1%	<b>b</b> Decrease
Effect on the accumulated post-retirement benefit obligation	\$	7,671,510	\$	4,715,014

Assumed discount rates have a significant effect on the amounts reported for the health care plan. A 1% change in assumed discount rates would have the following effects for the year ended June 30, 2020:

	19	% Increase	1%	Decrease
Effect on the accumulated post-retirement				
benefit obligation	\$	4,849,081	\$	7,506,585

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### NOTE 7 – Pension Plan and Postemployment Health Care Plan (Continued)

#### Postemployment Health Care Plan (Continued)

#### Contributions

The Foundation contributed \$1,697,650 to its post-retirement health care plan for the year ending June 30, 2020.

Participant contributions are determined for both active employees and retirees on an annual basis.

#### **Investment Policy**

Beginning in the fiscal year ended June 2016, the Foundation participated in the Auxiliaries Multiple Employer VEBA (Voluntary Employees' Beneficiary Association). The Auxiliaries Multiple Employer VEBA is a separate 501(c)(9) organization established in August 2010 to assist in funding post-retirement healthcare benefits for recognized auxiliaries of the California State University System. No withdrawals to cover retiree health benefits have been made yet as the Foundation plans to build up the fund for a few years before making withdrawals.

The purpose of the investment policy is to invest the contributions for funding the Foundations' retiree welfare benefits. The policy establishes appropriate risk and return objectives considering the Board's risk tolerance.

The return objectives of the investment portfolio are viewed from two perspectives: Absolute - Real (net of inflation) rate-of-return; and Relative - Time-weighted rates of return versus capital market indices.

- 1. The Absolute Objective is to seek an average total annual return net of fees and expenses of 4.0% plus the percentage change in the Consumer Price Index for All Urban Consumers: U.S. City Average All Items.
- 2. The Relative Objective of the Auxiliaries VEBA's investment portfolio is to seek competitive investment performance versus appropriate capital market benchmarks or indices.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

# NOTE 7 – Pension Plan and Postemployment Health Care Plan (Continued)

#### Postemployment Health Care Plan (Continued)

#### **Investment Policy (Continued)**

To achieve its return objectives, the investment portfolio shall be allocated among several asset classes, which may include domestic equity, domestic fixed income, international equity, international fixed income, real estate, and cash. The purpose of allocating among asset classes is to ensure the proper level of diversification within the portfolio. It is understood that assets may temporarily be placed in a cash equivalent account prior to investing in longer term instruments.

The general policy is to diversify investments among equities, fixed income and possibly other securities, such as real estate, to provide a balance that will enhance total return while avoiding undue risk concentration in any single asset class or investment category.

The portfolio shall be rebalanced at least annually in accordance with market fluctuations, keeping in mind that rebalancing is a function of expected returns, volatility, and return correlations of the portfolio. Rebalancing should also be weighed against the additional costs of frequent trading and internal resources.

#### **Asset Category**

The percentages of the fair value of total plan assets held in trust were as follows:

	Jun	e 30,
	2020	2019
Mutual funds	100%	100%

## NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### NOTE 7 - Pension Plan and Postemployment Health Care Plan (Continued)

# Postemployment Health Care Plan (Continued)

# **Asset Category (Continued)**

The fair values of the Foundation's plan assets as of June 30, 2020 and 2019 were as follows:

June 30, 2020	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Mutual funds:				
Fixed income	\$ 2,294,409	\$ 2,294,409		
Domestic equity	1,920,024	1,920,024		
International equity	549,261	549,261		
Real estate	425,715	425,715		
Total assets at fair value	<u>\$ 5,189,409</u>	<u>\$ 5,189,409</u>	None	None
June 30, 2019	<u> </u>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<u>June 30, 2019</u> Mutual funds:	<u> </u>	in Active Markets for Identical Assets	Other Observable Inputs	Unobservable Inputs
	<u>Total</u> \$ 1,664,605	in Active Markets for Identical Assets	Other Observable Inputs	Unobservable Inputs
Mutual funds:	\$ 1,664,605 1,533,894	in Active Markets for Identical Assets (Level 1)	Other Observable Inputs	Unobservable Inputs
Mutual funds: Fixed income Domestic equity International equity	\$ 1,664,605 1,533,894 332,732	in Active Markets for Identical Assets (Level 1) \$ 1,664,605 1,533,894 332,732	Other Observable Inputs	Unobservable Inputs
Mutual funds: Fixed income Domestic equity	\$ 1,664,605 1,533,894	in Active Markets for Identical Assets (Level 1) \$ 1,664,605 1,533,894	Other Observable Inputs	Unobservable Inputs

## NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### NOTE 7 - Pension Plan and Postemployment Health Care Plan (Continued)

#### Postemployment Health Care Plan (Continued)

# Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

At June 30, 2020 and 2019, the Foundation's deferred outflows of resources and deferred inflows of resources to OPEB from the following sources are:

	0	Deferred utflows of Resources	Deferred Inflows of <u>Resources</u>		
June 30, 2020 Differences between projected and actual return investments	\$	115,982	\$	3,496,745	
June 30, 2019 Differences between projected and actual return investments	\$	71,454	\$	43,745	

Amounts reported as deferred outflows and deferred inflows of resources will be recognized in OPEB expense as follows:

Year Ended June 30:	Ou	Deferred Outflows of <u>Resources</u>		
2021	\$	33,461	\$ (1,177,620)	
2022	\$	33,461	\$ (1,161,472)	
2023	\$	33,461	\$ (1,157,653)	
2024	\$	15,599	\$ -	

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

## **NOTE 8 – Commitments and Contingencies**

#### Charitable Unitrust Agreements

The Research Foundation is obligated under various charitable unitrust agreements. The trusts provide a fixed percentage of the fair market value to be paid periodically to the trustor. Certain trusts limit the payment to the net income earned on the assets, while the remaining trusts allow for invasion of the principal to make the required payments. Upon termination, the remaining trust assets are to be distributed to designated beneficiaries and the Research Foundation in a manner designated by the grantor. The amounts due to the designated beneficiaries are reported as other liabilities on the statement of net position.

#### **Contingencies**

The Research Foundation receives a significant portion of its support and revenue from government grants, which are subject to government audit. The ultimate determination of amounts received under these programs generally is based upon allowable costs reported to and audited by the government. Until any such audits have been completed and final settlement reached, there exists a contingent liability to refund any amount received in excess of allowable costs. Based on prior history, management believes that no material liability will result from such audits.

## As Lessor

The total investment in the land and building is approximately \$49,000,000, with \$45,000,000 allocated to the space available for lease, and approximately \$16,300,000 of accumulated depreciation at June 30, 2020.

## NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 8 – Commitments and Contingencies (Continued)**

#### As Lessor (Continued)

Space Lease terms range from one to eight years and require tenants to pay a pro-rata share of common area maintenance. The Research Foundation also has a ground lease through October 2083. The following is a schedule by years of future minimum rents receivable under noncancellable operating leases that have initial or remaining lease terms in excess of one year as of June 30, 2020:

Year Ending June 30,	
2021	\$ 3,851,897
2022	3,000,522
2023	2,999,147
2024	3,000,397
2025	3,004,022
Thereafter	147,786,002
	<u>\$163,641,987</u>

Rental income was approximately \$4,474,000 and \$4,274,000 for the years ended June 30, 2020 and 2019, respectively.

#### As Lessee

The Research Foundation has entered into multiple leases at different locations under agreements expiring at various dates through November 2025, not including any renewal options. Generally, these agreements provide for periodic adjustments to base rents based upon changes in the CPI.

#### NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 8 – Commitments and Contingencies (Continued)**

The following is a schedule of future minimum rental payments required under operating leases that have initial or remaining noncancellable lease terms in excess of one year at June 30, 2020:

Year Ending June 30,		
2021	\$	61,594
2022		57,600
2023		59,040
2024		60,480
2025		61,920
Thereafter		20,800
	<u>\$</u>	321,434

Rental expense was approximately \$460,000 and \$475,000 for the years ended June 30, 2020 and 2019, respectively.

#### Risks Associated with the Impact of COVID-19

Due to the severity and global nature of COVID-19, which was declared a pandemic by the World Health Organization in March 2020, it is reasonably possible that the estimates in the financial statements may be impacted in the near future. The ultimate disruption which may be caused by the outbreak is uncertain; however, possible effects may significantly impact the Research Foundation's activities along with its financial position and operating results. Due to the significant uncertainty as to the severity and longevity of the outbreak, management is in the process of evaluating the impact on the Research Foundation and its financial statements.

# NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

# **NOTE 9 – Operating Expenses by Function**

	For the Year Ended June 30, 2020									
		mpensation and Benefits		Supplies and Services	8	larship Ind Dwship		eciation and rtization		Total
		Denents		Services	<u> </u>	Jwsnip	Allo	tization		Total
Instruction	\$	5,823,510	\$	2,545,186	\$	-	\$	-	\$	8,368,696
Research		9,075,641		4,398,743		-		-		13,474,384
Public service		2,447,330		1,920,518		-		-		4,367,848
Academic support		1,590,772		1,063,725		-		-		2,654,497
Student services		4,556,830		1,151,987		-		-		5,708,817
Institutional support		2,634,624		1,292,535		-		-		3,927,159
Student grants and scholarships Auxiliary enterprise		-		-	4,	322,357		-		4,322,357
expenses		205,152		956,799		-		-		1,161,951
Depreciation and amortization Total Operating							1,	142,886		1,142,886
Expenses	\$	26,333,859	\$	13,329,493	<u>\$ 4, </u>	322,357	<u>\$ 1,</u>	142,886	\$	45,128,595

	For the Year Ended June 30, 2019									
	Co	mpensation and		Supplies and	a	arship nd	Depreci and	d		
		Benefits		Services	Fello	wship	Amortiz	zation		Total
Instruction	\$	4,791,478	\$	2,921,252	\$	-	\$	-	\$	7,712,730
Research		8,428,395		5,429,189		-		-		13,857,584
Public service		2,413,577		1,921,868		-		-		4,335,445
Academic support		1,402,516		1,754,507		-		-		3,157,023
Student services		4,101,442		1,621,838		-		-		5,723,280
Institutional support		2,488,394		1,615,242		-		-		4,103,636
Student grants and scholarships Auxiliary enterprise		-		-	4,3	99,247		-		4,399,247
expenses		255,922		632,392		-		-		888,314
Depreciation and amortization Total Operating							1,112	3,583		1,113,583
Expenses	\$	23,881,724	\$	15,896,288	\$ 4,3	99,247	<u>\$ 1,11</u>	3,583	\$	45,290,842

#### NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020 AND 2019

#### **NOTE 10 – Transactions with Related Entities**

As described in Note 1, the Research Foundation is an auxiliary organization affiliated with the University and the California State University (CSU) System statewide. The Research Foundation is also affiliated with CSULB 49er Foundation (49er Foundation), an auxiliary organization of the University and CSU. The accompanying financial statements include transactions with related parties as of and for the years ended June 30, 2020 and 2019, as follows:

	June 30,		
	202	)	2019
Payments to the University for salaries of University personnel working on contracts, grants, and other programs	\$ 4,169	,596 \$	3,756,135
Payments to the University for other than salaries of University personnel	\$ 9,280	,374 \$	9,510,830
Payments received from the University for services, space, and programs	\$ 4,302	,126 \$	4,230,129
Gifts-in-kind to the University from discretely presented component units	\$77	,015 \$	261,858
Gifts (cash or assets) to the University from discretely presented component units	\$ 4,316	,602 \$	4,523,105
Amounts payable to the University	\$ 376	,081 \$	749,531
Amounts due to other CSU business Units	\$ 1,133	,258 \$	41,632
Amounts due from other CSU business Units	\$ 47	,120 \$	-
Accounts receivable from University	\$ 69	,675 \$	123,708

SUPPLEMENTARY FINANCIAL INFORMATION

# REQUIRED SUPPLEMENTAL INFORMATION (UNAUDITED)

#### FYE 6/30/20 FYE 6/30/19 FYE 6/30/18 FYE 6/30/17 **Total OPEB Liability** \$ Service costs 124,661 \$ 373,421 \$ 362,545 \$ 351,985 911,768 Interest 793,247 760,021 728,897 Change in assumptions (4, 630, 620)Benefit payments (497, 888)(510, 852)(525, 863)(504, 370)Net change in total OPEB liability (4,092,079)655,816 596,703 576,512 14,674,688 15,330,504 14,077,985 13,501,473 Total OPEB liability - beginning of year 14,674,688 11,238,425 15,330,504 14,077,985 Total OPEB liability – end of year (a) Plan Fiduciary Net Position Contributions – employer 1,697,650 2,215,487 525,863 504,370 Net investment income 184,836 254,190 88,614 134,072 Benefit payments (497, 888)(510, 852)(525, 863)(504, 370)Administrative expenses (21, 829)(13, 599)(12, 188)Net change in plan fiduciary net position 1,432,123 1,793,249 120,473 172,648 Plan fiduciary net position - beginning of year 3,757,286 1,964,037 1,843,564 1,670,916 Plan fiduciary net position - end of year (b) 5,189,409 3,757,286 1,964,037 1,843,564 6,049,016 \$ 11,573,218 \$ 12,710,651 12,234,421 Net OPEB liability (a) – (b) \$ Plan fiduciary net position as a percentage of total OPEB liability 46.18% 24.51% 13.38% 13.10% Covered payroll \$ 4,090,582 \$ 4,003,775 \$ 4,018,056 \$ 4,355,086 Net OPEB liability as a percentage of covered payroll 147.88% 289.06% 316.34% 280.92% Measurement date 30-Jun-20 30-Jun-19 30-Jun-18 30-Jun-17

#### Schedule of Changes in Plan's Net OPEB Liability and Related Ratios

Note: GASB 75 was implemented during fiscal year ended June 30, 2018; therefore, only four years of information was available.

# SUPPLEMENTARY FINANCIAL INFORMATION OTHER INFORMATION JUNE 30, 2020

Assets:	
Current assets:	
Cash and cash equivalents	\$ 2,103,682
Short-term investments	29,604,516
Accounts receivable, net	6,062,661
Capital lease receivable, current portion	-
Notes receivable, current portion	-
Pledges receivable, net	200,000
Prepaid expenses and other current assets	82,288
Total current assets	38,053,147
Noncurrent assets:	
Restricted cash and cash equivalents	-
Accounts receivable, net	16,230,924
Capital lease receivable, net of current portion	-
Notes receivable, net of current portion	-
Student loans receivable, net	-
Pledges receivable, net	1,598,659
Endowment investments	-
Other long-term investments	3,274,414
Capital assets, net	39,880,517
Other assets	
Total noncurrent assets	60,984,514
Total assets	99,037,661
Deferred outflows of resources:	
Unamortized loss on debt refunding	1,545,914
Net pension liability	-
Net OPEB liability	115,982
Others	
Total deferred outflows of resources	1,661,896

# SUPPLEMENTARY FINANCIAL INFORMATION **OTHER INFORMATION** JUNE 30, 2020 (Continued)

Liabilities: Current liabilities: 1,120,341 Accounts payable 1,497,221 Accrued salaries and benefits Accrued compensated absences, current portion 1,605,188 Unearned revenues 3,496,995 Capital lease obligations, current portion 1,130,000 Long-term debt obligations, current portion Claims liability for losses and loss adjustment expenses, current portion Depository accounts 1,445,848 Other liabilities 10,295,593 Total current liabilities Noncurrent liabilities: Accrued compensated absences, net of current portion Unearned revenues Grants refundable Capital lease obligations, net of current portion Long-term debt obligations, net of current portion 24,925,322 Claims liability for losses and loss adjustment expenses, net of current portion Depository accounts Net other postemployment benefits liability 6,049,016 Net pension liability Other liabilities 7,250,491 38,224,829 Total noncurrent liabilities 38,224,829 Total liabilities Deferred inflows of resources: Service concession arrangements Net pension liability Net OPEB liability 3,496,745 Unamortized gain on debt refunding Nonexchange transactions 12,296,725 Others 15,793,470 Total deferred inflows of resources Net position: 13,825,195 Net investment in capital assets Restricted for: Nonexpendable - endowments Expendable: Scholarships and fellowships Research 4,551,364 Loans Capital projects Debt service Others 10,595,474 Unrestricted 7,413,632 36,385,665

Total net position

# SUPPLEMENTARY FINANCIAL INFORMATION OTHER INFORMATION JUNE 30, 2020 (Continued)

Revenues:	
Operating revenues:	
Student tuition and fees, gross	\$ -
Scholarship allowances (enter as negative)	-
Grants and contracts, noncapital:	
Federal	25,203,272
State	7,282,204
Local	1,811,709
Nongovernmental	3,051,081
Sales and services of educational activities	-
Sales and services of auxiliary enterprises, gross	4,700,033
Scholarship allowances (enter as negative)	-
Other operating revenues	4,497,454
Total operating revenues	46,545,753
Expenses:	
Operating expenses:	
Instruction	8,368,696
Research	13,474,384
Public service	4,367,848
Academic support	2,654,497
Student services	5,708,817
Institutional support	3,927,159
Operation and maintenance of plant	-
Student grants and scholarships	4,322,357
Auxiliary enterprise expenses	1,161,951
Depreciation and amortization	1,142,886
Total operating expenses	45,128,595
Operating income (loss)	1,417,158
Nonoperating revenues (expenses):	
State appropriations, noncapital	-
Federal financial aid grants, noncapital	-
State financial aid grants, noncapital	-
Local financial aid grants, noncapital	-
Nongovernmental and other financial aid grants, noncapital	-
Other federal nonoperating grants, noncapital	-
Gifts, noncapital	1,660,508
Investment income (loss), net	(198,972)
Endowment income (loss), net	-
Interest expense	(913,859)
Other nonoperating revenues (expenses) - excl. interagency transfers	915,968
Net nonoperating revenues (expenses)	1,463,645
Income (loss) before other revenues (expenses)	2,880,803
	_,,

# SUPPLEMENTARY FINANCIAL INFORMATION **OTHER INFORMATION** JUNE 30, 2020 (Continued)

State appropriations, capital	-
Grants and gifts, capital	-
Additions (reductions) to permanent endowments	
Increase (decrease) in net position	2,880,803
Net position:	
Net position at beginning of year, as previously reported	33,504,862
Restatements	
Net position at beginning of year, as restated	33,504,862
Net position at end of year	\$ 36,385,665

# SUPPLEMENTARY FINANCIAL INFORMATION OTHER INFORMATION JUNE 30, 2020 (Continued)

#### 1. CASH AND CASH EQUIVALENTS:

Portion of restricted cash and cash equivalents related	
to endowments	\$ -
All other restricted cash and cash equivalents	 -
Noncurrent restricted cash and cash equivalents	 -
Current cash and cash equivalents	 2,103,682
Total	\$ 2,103,682

#### **2.1.** COMPOSITION OF INVESTMENTS:

Investment Type	Current	Noncurrent	Total
Money Market funds	\$-	\$-	\$-
Repurchase agreements	-	-	-
Certificates of deposit	-	-	-
U.S. agency securities	-	-	-
U.S. treasury securities	-	-	-
Municipal bonds	-	176,199	176,199
Corporate bonds	-	-	-
Asset-backed securities	-	-	-
Mortgage-backed securities	-	-	-
Commercial paper	-	-	-
Mutual funds	19,829,182	2,965,437	22,794,619
Exchange traded funds	-	-	-
Equity securities	165,263	132,778	298,041
Alternative investments:			
Private equity (including limited partnerships)	-	-	-
Hedge funds	-	-	-
Managed futures	-	-	-
Real estate investments (including REITs)	-	-	-
Commodities	-	-	-
Derivatives	-	-	-
Other alternative investment types	-	-	-
Other external investment pools	-	-	-
CSU Consolidated Investment Pool (formerly SWIFT)	-	-	-
State of California Local Agency Investment Fund (LAIF)	9,610,071	-	9,610,071
State of California Surplus Money Investment Fund (SMIF)	-	-	-
Other investments			
Total investments	29,604,516	3,274,414	32,878,930
Less endowment investments			
Total investments, net of endowments	\$ 29,604,516	\$ 3,274,414	\$ 32,878,930

# SUPPLEMENTARY FINANCIAL INFORMATION OTHER INFORMATION JUNE 30, 2020 (Continued)

#### **2.2** FAIR VALUE HIERARCHY IN INVESTMENTS:

		FAIR VALUE MEASUREMENTS USING							
Investment Type	Fair Value	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Net Asset Value (NAV)				
Money Market funds	\$-	\$ -	\$-	\$ -	\$-				
Repurchase agreements	-	-	-	-	-				
Certificates of deposit	-	-	-	-	-				
U.S. agency securities	-	-	-	-	-				
U.S. treasury securities	-	-	-	-	-				
Municipal bonds	176,199	176,199	-	-	-				
Corporate bonds	-	-	-	-	-				
Asset-backed securities	-	-	-	-	-				
Mortgage-backed securities	-	-	-	-	-				
Commercial paper	-	-	-	-	-				
Mutual funds	22,794,619	22,794,619	-	-	-				
Exchange traded funds	-	-	-	-	-				
Equity securities	298,041	298,041	-	-	-				
Alternative investments:									
Private equity (including limited partnerships)	-	-	-	-	-				
Hedge funds	-	-	-	-	-				
Managed futures	-	-	-	-	-				
Real estate investments (including REITs)	-	-	-	-	-				
Commodities	-	-	-	-	-				
Derivatives	-	-	-	-	-				
Other alternative investment types	-	-	-	-	-				
Other external investment pools	-	-	-	-	-				
CSU consolidated investment pool (formerly SWIFT)	-	-	-	-	-				
State of California Logal Agency Investment Fund (LAIF)	9,610,071	-	-	-	9,610,071				
State of California Surplus Money Investment Fund (SMIF)	-	-	-	-	-				
Other investments									
Total investments	\$ 32,878,930	\$ 23,268,859	<u>\$</u> -	\$	\$ 9,610,071				

#### 2.3 INVESTMENTS HELD BY THE UNIVERSITY UNDER CONTRACTUAL AGREEMENTS:

	Current	Noncur	rent	Total		
Investments held by the University under contractual agreements (e.g. CSU Consolidated SWIFT Inv Pool)	\$	- \$		\$		
	\$	- \$	-	\$	-	

# SUPPLEMENTARY FINANCIAL INFORMATION OTHER INFORMATION JUNE 30, 2020 (Continued)

#### 3.1. COMPOSITION OF CAPITAL ASSETS:

	Balance June 30, 2019	Reclassifications	Prior-Period Adjustments	Balance June 30, 2019 (Restated)
Nondepreciable/nonamortizable capital assets:				
Land and land improvements	\$ 17,066,474	\$-	\$ -	\$ 17,066,474
Works of art and historical treasures	6,317,741	-	-	6,317,741
Construction work in progress (CWIP)	-	-	-	-
Intangible assets:				
Rights and easements	-	-	-	-
Patents, copyrights and trademarks	-	-	-	-
Intangible assets in progress (PWIP)	-	-	-	-
Licenses and permits	-	-	-	-
Other intangible assets				
Total intangible assets				
Total nondepreciable/nonamortizable capital assets	23,384,215			23,384,215
Depreciable/amortizable capital assets:				
Buildings and building improvements	32,283,502	-	-	32,283,502
Improvements, other than buildings	-	-	-	-
Infrastructure	-	-	-	-
Leasehold improvements	-	-	-	-
Personal property:				
Equipment	1,741,128	-	-	1,741,128
Library books and materials	-	-	-	-
Intangible assets:				
Software and websites	-	-	-	-
Rights and easements	-	-	-	-
Patents, copyright and trademarks	-	-	-	-
Licenses and permits	-	-	-	-
Other intangible assets				
Total intangible assets				
Total depreciable/amortizable capital assets	34,024,630		-	34,024,630
Total capital assets	57,408,845			57,408,845
Less accumulated depreciation/amortization:				
Buildings and building improvements	(15,154,633)	-	-	(15,154,633)
Improvements, other than buildings	-	-	-	-
Infrastructure	-	-	-	-
Leasehold improvements	-	-	-	-
Personal property:	11 CO 7 CO 11			(1 CO - CO )
Equipment	(1,605,694)	-	-	(1,605,694)
Library books and materials	-	-	-	-
Intangible assets:				
Software and websites	-	-	-	-
Rights and easements	-	-	-	-
Patents, copyright and trademarks Licenses and permits	-	-	-	-
Other intangible assets	-	-	-	-
Total intangible assets				·
rotar mangrote assets				
Total accumulated depreciation/amortization	(16,760,327)		-	(16,760,327)
Total capital assets, net	\$ 40,648,518	<u> </u>	<u>\$</u>	\$ 40,648,518

Additions	Retirements	Transfers of Completed CWIP/PWIP	Balance June 30, 2020
\$ - 350,000	\$ -	\$	\$ 17,066,474 6,667,741
-	-	-	
-	-	-	_
-	-	-	
-	-	-	-
350,000			23,734,215
-	-	-	32,283,502
-	-	-	-
-	-	-	
24,885	(32,070)	-	1,733,943
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	
24,885	(32,070)		34,017,445
374,885	(32,070)		57,751,660
(1,110,651)	-	-	(16,265,284)
-	-	-	-
-	-	-	_
(32,235)	32,070	-	(1,605,859)
-	-	-	-
-	-	-	_
-	-	-	-
-	-	-	-
(1,142,886)	32,070		(17,871,143)
<u>\$ (768,001)</u>	<u>\$</u>	<u>\$</u>	\$ 39,880,517

# SUPPLEMENTARY FINANCIAL INFORMATION **OTHER INFORMATION** JUNE 30, 2020 (Continued)

#### 3.2 DETAIL OF DEPRECIATION AND AMORTIZATION EXPENSE:

	Amount					
Depreciation and amortization expense related to capital assets Amortization expense related to other assets	\$	1,142,886				
Total depreciation and amortization	\$	1,142,886				

#### Total depreciation and amortization

#### LONG-TERM LIABILITIES: 4.

	Balance June 30, 2019		Prior-Period Adjustments <u>Reclassifications</u>	ts June 30, 2019		Additions		Reductions	Balance June 30, 2020		Current Portion		Noncurrent Portion
1. Accrued compensated absences	\$	1,340,510	\$-	\$	1,340,510	\$	264,678	\$-	\$	1,605,188	\$	1,605,188	\$-
2. Claims liability for losses and loss adjustment expenses	t	-	-		-		-	-		-		-	-
3. Capitalized lease obligations: Gross balance		_	-		_		_	_		_		-	
Unamortized premium/(discount)		-	-		-		-	-		-		-	-
Total capitalized lease obligations		-		_	-		-		_	-	_	-	
Long-term debt obligations:													
Auxiliary revenue bonds (non-SRB related)		-	-		-		-	-		-		-	-
Commercial Paper		-	-		-		-	-		-		-	-
Note payable (SRB related)		23,145,000	-		23,145,000		-	(1,085,000)		22,060,000		1,130,000	20,930,000
Others:		-		_	-		-					-	
Sub-total long-term debt obligations		23,145,000		_	23,145,000		-	(1,085,000)		22,060,000		1,130,000	20,930,000
Unamortized net bond premium/(discount)		4,299,300		_	4,299,300			(303,978)		3,995,322			3,995,322
Total long-term debt obligations		27,444,300		_	27,444,300			(1,388,978)	_	26,055,322		1,130,000	24,925,322
Total long-term liabilities	\$	28,784,810	<u>\$ -</u>	\$	28,784,810	\$	264,678	<u>\$ (1,388,978)</u>	\$	27,660,510	\$	2,735,188	\$ 24,925,322

# SUPPLEMENTARY FINANCIAL INFORMATION OTHER INFORMATION JUNE 30, 2020 (Continued)

#### 5. CAPITALIZED LEASE OBLIGATIONS SCHEDULE:

Year Ending June 30,	Prin Or	-	erest Princi hly and Int	
2021	\$	- \$	- \$	- \$
2022		-	-	
2023		-	-	
2024		-	-	
2025		-	-	
2026-2030		-	-	
2031-2035		-	-	
2036-2040		-	-	
2041-2045		-	-	
2046-2050		-	-	
Thereafter		<u> </u>		<u> </u>
Total Minimum Lease Payment	\$	- \$	- \$	- \$

All Other Long-Term Lease Obligations			Total Capital L	ease Obligations	igations					
Interest Only	Princip and Inter		cipal Inte nly On	rest Prin	ncipal nterest					
5 -	\$	- \$	- \$	- \$						
-		-	-	-						
-		-	-	-						
-		-	-	-						
-		-	-	-						
-		-	-	-						
-		-	-	-						
		-	<u> </u>	<u> </u>						
t	\$	- \$	- \$	-						

Unamortized net premium (discount) \_\_\_\_\_\_

Present value of future minimum payments

Total capital lease obligations -

Less current portion \_\_\_\_\_

-

Capital lease obligations, net of current portion <u></u>

# SUPPLEMENTARY FINANCIAL INFORMATION OTHER INFORMATION JUNE 30, 2020 (Continued)

#### 6. LONG-TERM DEBT OBLIGATIONS SCHEDULE:

	Auxi	ated)			
Year Ending June 30,	Princ On	-		ncipal Interest	Principal Only
2021	\$	- \$	- \$	- \$	1,130,000
2022		-	-	-	1,195,000
2023		-	-	-	1,245,000
2024		-	-	-	1,315,000
2025		-	-	-	1,385,000
2026-2030		-	-	-	8,050,000
2031-2035		-	-	-	7,740,000
2036-2040		-	-	-	-
2041-2045		-	-	-	-
2046-2050		-	-	-	-
Thereafter		<u> </u>			
Total Minimum Payment	\$	- \$	- \$	- \$	22,060,000

D	ebt Obligations				Total L	ong-	Term Debt Ob	ligat	ions	
	Interest Only		InterestPrincipalOnlyand Interest		Principal Only		Interest Only	Principal and Interest		
\$	1,065,250	\$	2,195,250	\$	1,130,000	\$	1,065,250	\$	2,195,250	
	1,007,125		2,202,125		1,195,000		1,007,125		2,202,125	
	946,125		2,191,125		1,245,000		946,125		2,191,125	
	882,125		2,197,125		1,315,000		882,125		2,197,125	
	814,625		2,199,625		1,385,000		814,625		2,199,625	
	2,933,750		10,983,750		8,050,000		2,933,750		10,983,750	
	781,000		8,521,000		7,740,000		781,000		8,521,000	
	-		-		-		-		-	
	-		-		-		-		-	
	-		-		-		-		-	
			-		-		_			
\$	8,430,000	\$	30,490,000	\$	22,060,000	\$	8,430,000		30,490,000	
					Less amounts r	epre	senting interest		(8,430,000	
			Pres	ent v	value of future	mini	mum payments		22,060,000	
				Ur	namortized net	prem	nium (discount)		3,995,322	
					Total long-te	erm d	lebt obligations		26,055,322	
					I	Less	current portion		(1,130,000	
			Long-term	debt	obligations, ne	et of	current portion	\$	24,925,322	

# SUPPLEMENTARY FINANCIAL INFORMATION OTHER INFORMATION JUNE 30, 2020 (Continued)

#### 7. TRANSACTIONS WITH RELATED ENTITIES

	 Amount
Payments to University for salaries of University personnel working on	
contracts, grants, and other programs	\$ 4,169,596
Payments to University for other than salaries of University personnel	\$ 9,280,374
Payments received from University for services, space, and programs	\$ 4,302,126
Gifts-in-kind to the University from discretely presented component units	\$ 77,015
Gifts (cash or assets) to the University from discretely presented component units	\$ 4,316,602
Accounts (payable to) University	\$ (376,081)
Other amounts (payable to) University	\$ -
Accounts receivable from University	\$ 69,675
Other amounts receivable from University	\$ -

#### 8. **RESTATEMENTS/PRIOR PERIOD ADJUSTMENTS**

Intentionally left blank - no restatements/prior period adjustments

# SUPPLEMENTARY FINANCIAL INFORMATION OTHER INFORMATION JUNE 30, 2020 (Continued)

#### 9. NATURAL CLASSIFICATIONS OF OPERATING EXPENSES:

			Benefits- Benefits-			_	Scholarshij			Supplies	D	epreciation	Total	
					iefits- Benefits-		Benefits-		and		and Other		and	Operating
	Salaries		Other		Pension		OPEB		Fellowships	Services		Amortization		 Expenses
Instruction	\$ 4,262,61	8 \$	1,376,205	\$	184,687	\$	-	\$	-	\$	2,545,186	\$	-	\$ 8,368,696
Research	7,281,57	2	1,681,010		113,059		-		-		4,398,743		-	13,474,384
Public service	1,904,05	2	520,936		22,342		-		-		1,920,518		-	4,367,848
Academic support	1,244,24	5	297,840		48,687		-		-		1,063,725		-	2,654,497
Student services	3,411,27	7	982,379		163,174		-		-		1,151,987		-	5,708,817
Institutional support	1,889,72	5	555,727		189,172		-		-		1,292,535		-	3,927,159
Operation and maintenance of plant		-	-		-		-		-		-		-	-
Student grants and scholarships		-	-		-		-		4,322,357		-		-	4,322,357
Auxiliary enterprise expenses	120,96	4	78,860		5,328		-		-		956,799		-	1,161,951
Depreciation and amortization			-		-		-		-		-		1,142,886	 1,142,886
<b>Total Operating Expenses</b>	\$ 20,114,45	3 \$	5,492,957	\$	726,449	\$	-	\$	4,322,357	\$	13,329,493	\$	1,142,886	\$ 45,128,595

# SUPPLEMENTARY FINANCIAL INFORMATION OTHER INFORMATION JUNE 30, 2020 (Continued)

#### 10. DEFERRED OUTFLOWS/INFLOWS OF RESOURCES

1. Deferred outflows of resources	
Deferred outflows - unamortized loss on refunding(s)	\$ 1,545,914
Deferred outflows - net pension liability	-
Deferred outflows - net OPEB liability	115,982
Deferred outflows - others	 -
Total deferred outflows of resources	\$ 1,661,896
2. Deferred inflows of resources	
Deferred inflows - service concession arrangements	\$ -
Deferred inflows - net pension liability	-
Deferred inflows - net OPEB liability	3,496,745
Deferred inflows - unamortized gain on debt refunding(s)	-
Deferred inflows - nonexchange transactions	12,296,725
Deferred inflows - other	 -
Total deferred inflows of resources	\$ 15,793,470