### **CSULB 49ER FOUNDATION**

### FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

**YEARS ENDED JUNE 30, 2022 AND 2021** 



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#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors CSULB 49er Foundation Long Beach, California

### Report on the Audit of the Financial Statements Opinions

We have audited the accompanying financial statements of the CSULB 49er Foundation (a component unit of California State University, Long Beach), which comprises the statements of net position as of June 30, 2022 and 2021, and the related statements of revenues, expenses, and changes in net position and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the CSULB 49er Foundation, as of June 30, 2022 and 2021, and the respective changes in financial position, and, where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the CSULB 49er Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the CSULB 49er Foundation's ability to continue as a going concern for 12 months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of CSULB 49er Foundation's internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about CSULB 49er Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4-17 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with GAAS, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the CSULB 49er Foundation's basic financial statements. The financial statements in the form and content specified by in the California State University, (collectively, the supplementary information) are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the supplementary section, including the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 19, 2022, on our consideration of the CSULB 49er Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the CSULB 49er Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering CSULB 49er Foundation's internal control over financial reporting and compliance.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Glendora, California September 19, 2022

#### **Executive Summary**

The mission of the CSULB 49er Foundation is to actively promote philanthropy and manage donated resources for the advancement of California State University, Long Beach. The following Management Discussion and Analysis reviews the financial statements for fiscal year 2022 as compared to 2021.

In summary, during fiscal year 2022, total assets decreased \$11,446,479, total liabilities and deferred inflows decreased by \$201,240, the endowment stood at \$108,177,617, and total net assets decreased by \$11,245,240. The operating loss increased by \$9,337,090, and nonoperating revenue decreased by \$35,651,434.

Fiscal year 2022 was the Foundation's fourth highest fundraising year. The Foundation created 22 new current-use scholarships and 30 endowed scholarships, seven pledges of \$100,000 to \$499,000, four pledges of \$500,000 to \$999,999, and three pledges over \$1,000,000.

The leadership phase of a comprehensive fundraising campaign continued in 2021-22, reaching 80% of the overall goal by June 30. The public phase of the campaign will begin on September 29, 2022, with the \$275 million goal forecasted to be met by the conclusion of fiscal year 2025.

The CSULB 49er Foundation had a change in staff leadership in January with the appointment of Interim CEO Jeffrey D. Cook. Permanent leadership is expected in Fall 2022 with the naming of a new CSULB Vice-President for University Relations and Development.

#### Introduction

The following discussion and analysis provides an overview of the financial position and activities of the CSULB 49er Foundation (the 49er Foundation) for the years ended June 30, 2022 and 2021. The discussion has been prepared by management and should be read in conjunction with the financial statements and notes thereto, which follow this section.

The 49er Foundation is a nonprofit organization formed to support and advance the philanthropic mission of California State University, Long Beach (the University). To fulfill this mission, the 49er Foundation actively promotes philanthropy and manages donated resources for the advancement of the University.

### **Using the Financial Statements**

The 49er Foundation's financial report includes three statements: the Statement of Net Position, the Statement of Revenues, Expenses and Changes in Net Position, and the Statement of Cash Flows. These financial statements have been prepared in accordance with Governmental Accounting Standards Board (GASB) principles. GASB establishes standards for external financial reporting for public colleges and universities and requires that financial statements be presented on a consolidated basis to focus on the reporting entity as a whole, with resources classified for accounting and reporting purposes into the following four net position categories:

- Net investments in capital assets
- Restricted, non-expendable
- Restricted, expendable
- Unrestricted

#### **Statement of Net Position**

The statement of net position presents the financial position of the 49er Foundation at the end of the fiscal year and includes all assets, liabilities, and deferred inflows of resources. The difference between total assets, total liabilities, and total deferred inflows of resources – net position – is one indicator of the current financial condition of the 49er Foundation, while the change in net position is an indicator of whether the overall financial condition has improved or worsened during the year. Assets and liabilities are generally measured using current values. For the purpose of distinguishing between current and noncurrent assets and liabilities, current assets and liabilities are those that can be reasonably expected to either generate or use cash, as part of normal business operations, within one year of the financial statement date. A summary of the 49er Foundation's assets, liabilities, and net assets at June 30, is as follows:

		June 30,	
	2022	2021	2020
Current Assets			
Cash and Short Term Investments	\$ 40,331,540	\$ 50,081,737	\$ 36,901,502
Accounts and Pledges Receivable, Net	2,682,964	3,566,316	4,249,381
Prepaid Expenses and Other Assets	18,770	15,048	21,077
Noncurrent Assets			
Pledges Receivable, Net	4,326,114	3,654,410	4,172,844
Endowment and Other Investments	108,219,042	109,707,398	85,646,026
Total Assets	155,578,430	167,024,909	130,990,830
Total Liabilities	2,164,931	2,366,198	946,308
Deferred Inflows of Resources	16,869	16,842	14,166
	2,181,800	2,383,040	960,474
Net Position	\$ 153,396,630	\$ 164,641,869	\$ 130,030,356

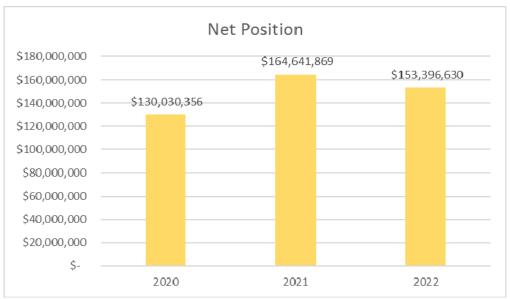
For fiscal year 2022, total assets decreased \$11,446,479, or 6.9%, primarily due to a decrease in the market value of investments.

For fiscal year 2022, total liabilities and deferred inflows decreased by \$201,240, or 8.4%, primarily due to the timing of payments due to the University.

For fiscal year 2021, total assets increased \$36,034,079, or 27.5%, primarily due to an increase in the market value of investments.

For fiscal year 2021, total liabilities and deferred inflows increased by \$1,422,566, or 148.1%, primarily due to the timing of payments due to the University.





#### **Endowment Investments**

The 49er Foundation's endowment is \$108,177,617 and \$109,666,865 at June 30, 2022 and 2021, respectively. The decrease is attributed to an increase in endowment gifts of \$18,255,638 and the decrease in market returns of \$19,744,886 during the fiscal year. The 49er Foundation's investment policies are designed to protect the long-term viability of its endowment and seek a total return that provides for the annual spending policy disbursement, fees, and inflation protection.

Nonexpendable endowments are funds received from donors with the stipulation that the fund be invested in perpetuity to produce a return, a portion of which is to be expended for purposes specified by the donor.



#### **Net Position**

Net position represents the residual interest in the 49er Foundation's assets after liabilities and deferred inflows are deducted. The 49er Foundation's net position is as follows:

		June 30,	
	2022	2021	2020
Restricted:			
Nonexpendable	\$ 100,181,929	\$ 81,901,668	\$ 75,483,843
Expendable	39,726,676	64,596,869	43,211,944
Unrestricted	13,488,025	18,143,332	11,334,569
Net Position	\$ 153,396,630	\$ 164,641,869	\$ 130,030,356

Restricted nonexpendable net assets are the 49er Foundation's permanently invested donor funds.

Restricted expendable net assets include the unspent balance and pledges for funds which have been designated by donors to support scholarships and fellowships, instructional department uses, and other activities.

Unrestricted net assets include the unspent balance of operating funds and of certain funds, not restricted by donors, which have been designated by management.

For fiscal year 2022, net position decreased by \$11,245,239, or 6.8%, primarily due to market devaluation and increased spending due to the return to more normal operations after the reduction of restrictions related to the coronavirus pandemic.

For fiscal year 2021, net position increased \$ 34,611,513, or 26.6%, primarily due to market value return, donations, the transfer in of net assets from the Research Foundation, and decreased spending due to the effects of the coronavirus pandemic.

#### Statement of Revenues, Expenses, and Changes in Net Position

The statement of revenues, expenses, and changes in net position presents the 49er Foundation's results of operations. A summary of the 49er Foundation's revenues, expenses, and changes in net position follows:

		June 30,	
	2022	2021	2020
Operating Revenues:	<b>*</b> • • • • • • • • • • • • • • • • • • •	<b>*</b>	<b></b>
Operating Revenues:	\$ 902,966	\$ 441,023	\$ 798,470
Operating Expenses	(21,386,944)	(11,587,911)	(13,256,639)
Operating Loss	(20,483,978)	(11,146,888)	(12,458,169)
Nonoperating Revenues:			
Gifts	11,813,481	9,326,667	13,538,811
Investment Income, Net	(5,127,180)	6,560,916	611,823
Endowment Income	(14,354,367)	22,299,091	2,293,628
Endowment Gifts Total Nonoperating Revenues	16,906,805 9,238,739	5,703,499 43,890,173	7,993,299 24,437,561
Increase in Net Position	(11,245,239)	32,743,285	11,979,392
Special Item: Transfer of Net Assets from			
CSULB Research Foundation, net	-	1,868,228	1,069,615
Net Position at Beginning of Year	164,641,869	130,030,356	116,981,349
Net Position at End of Year	\$ 153,396,630	\$ 164,641,869	\$ 130,030,356

Operating revenues consist of administrative fees and other revenue, primarily from fund raising.

Operating expenses consist of compensation and benefits, supplies and services, and scholarships and fellowships. The 49er Foundation does not itself have employees. Salaries and benefits of University faculty, staff, and students are, however, charged back to the 49er Foundation for work performed in connection with 49er Foundation activities. The costs associated with two Research Foundation employees are also charged back to the 49er Foundation for the same reason.

Operating Loss is a recurring item as a result of government accounting standards requiring that gift revenues be classified as nonoperating, while related expense is classified as operating.

Gifts consists of all donations which can be spent immediately, i.e., not required for endowment.

Investment income consists of earnings on the investment of non-endowed funds.

Endowment income consists of earnings on the investment of endowed funds.

#### Statement of Revenues, Expenses, and Changes in Net Position (Continued)

Special Item consists of transfers of net assets from various sources.

For fiscal year 2022, the operating loss increased by \$9,337,090, or 83.8%, primarily due to an increase in capital project expense (82.6%) for the new Kleefeld Art Museum, the new Alumni Center and Blair Field improvement.

For fiscal year 2022, nonoperating revenue decreased by \$34,651,434, or 79.0%, primarily due to market devaluation.

For fiscal year 2022, there was no special item.

For fiscal year 2022, the Foundation created 22 new current use scholarships and 30 endowed scholarships, 7 pledges of \$100,000 to \$499,000, 4 pledges of \$500,000 to \$999,999, and 3 pledges over \$1,000,000.

For fiscal year 2022, the Foundation received 23 pledge payments of \$100,000 to \$499,000, 3 pledge payments of \$500,000 to \$999,999, and 5 pledge payments over \$1,000,000.

For fiscal year 2021, the operating loss decreased by \$1,311,281, or 10.5%, primarily due to a reduction of expense as a result of coronavirus pandemic restrictions.

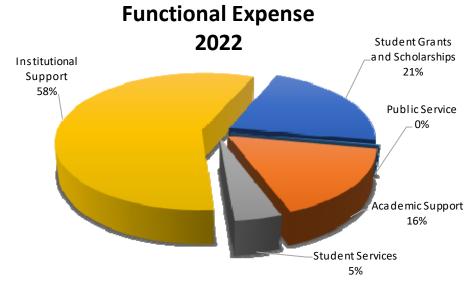
For fiscal year 2021, nonoperating revenue increased by \$19,452,612, or 79.6%, primarily due to exceptional market return.

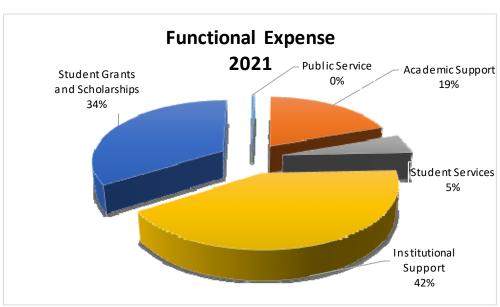
For fiscal year 2021, the special item, as noted, represents the transfer of funds into the 49er Foundation from the Research Foundation and is composed of a pledge payment, proceeds from a concluded trust, and proceeds from a concluded charitable gift annuity.

For fiscal year 2021, the Foundation created over 35 new scholarships, 25 pledges of \$100,000 to \$499,000, 5 pledges of \$500,000 to \$999,999, and 4 pledges over \$1,000,000.

For fiscal year 2021, the Foundation received 8 pledge payments of \$100,000 to \$499,000, 2 pledge payments of \$500,000 to \$999,999, and 3 pledge payments over \$1,000,000.

### Statement of Revenues, Expenses, and Changes in Net Position (Continued)





#### Statement of Revenues, Expenses, and Changes in Net Position (Continued)

The 49er Foundation displays operating expense by functional category. A comparative summary of these expenses follows:

		June 30,	
	2022	2021	2020
Operating:		_	
Public Service	\$ 50,775	5 \$ 50,689	\$ 59,624
Academic Support	3,490,751	2,198,677	3,737,127
Student Services	941,172	568,627	854,629
Institutional Support	12,345,368	4,808,491	4,633,341
Student Grants and Scholarships	4,558,878	3,961,427	3,971,918
Total Operating Expenses	\$ 21,386,944	\$ 11,587,911	\$ 13,256,639

The Public Service category includes expenses for activities established primarily to provide non-instructional services beneficial to individuals and groups external to the institution. Expenses for the Japanese Gardens and the Carpenter Performing Arts Center, for example, are included in this category.

The Academic Support category includes expenses which support the institution's primary mission of instruction. Expenses belonging to this category include academic administrative support, the library, the art museum, and academic computing.

The Student Services category includes expenses that support the needs and interests of students, which includes support for students' social and cultural development outside the formal academic program. Expenses for the Shakarian LEADS initiatives to support student success, athletics programs, disabled student services, emergency student services, and student newspapers are included in this category.

The Institutional Support category includes expenses for the executive management of the institution, general administration, fiscal operations, administrative technology, alumni relations, public relations and development, and the costs for donor supported University capital projects.

The Scholarships and Fellowships category includes expenses for scholarships, fellowships, and awards from restricted funds in the form of grants to students, resulting from selection by the institution.

#### **Statement of Cash Flows**

The statement of cash flows provides additional information on the 49er Foundation's financial results by reporting the major sources and uses of cash. A summary of the statement of cash flows is as follows:

		June 30,	
	2022	2021	2020
Net Cash Used by Operating Activities	\$ (20,335,424)	\$ (8,911,870)	\$ (13,517,230)
Net Cash Provided by Noncapital Financing			
Activities	11,671,586	11,587,295	16,989,244
Net Cash Used by Investing Activities	9,677,670	(1,907,693)	(5,093,625)
Net Change in Cash and Cash Equivalents	1,013,832	767,732	(1,621,611)
Cash and Cash Equivalents at Beginning of Year	2,632,233	1,864,501_	3,486,112
Cash and Cash Equivalents at End of Year	\$ 3,646,065	\$ 2,632,233	\$ 1,864,501

For fiscal year 2022, cash increased by \$1,013,831, or 38.5%, primarily due to the timing of transfers to investment.

For fiscal year 2021, cash increased by \$767,732, or 41.2%, primarily due to the timing of transfers to investment.

#### **Economic Factors That Will Affect the Future**

The mission of the CSULB 49er Foundation is to actively promote philanthropy and manage donated resources for the advancement of California State University, Long Beach. The CSULB 49er Foundation is comprised of primarily invested assets, as well as funds on deposit for short-term expenditure. The assets of the CSULB 49er Foundation are managed the MS Graystone as Outside Chief Investment Officers.

Fiscal year 2022 was the Foundation's fourth highest fundraising year. The leadership phase of a comprehensive fundraising campaign continued in 2021-22, reaching 80% of the overall goal by June 30. The public phase of the campaign will begin on September 29, 2022, with the \$275 million goal forecasted to be met by the conclusion of fiscal year 2025. The public campaign launch will occur on September 29, 2022.

Continued inflationary, market performance, and other economic pressures are overtaking the impacts of COVID-19 pandemic as primary focus of the Foundation's assessment of potential changes in philanthropy and investment returns. Impacts to stock portfolios has resulted in a net position decrease for the overall investment portfolio of the Foundation and likewise to donors who utilize stocks as an investment vehicle.

It is generally accepted that economic retraction negatively impacts philanthropy, but there are many variables in specific organizations and subsectors. As we see continued market weakness amid a potentially recessionary environment, this will place pressure on end-of-year giving, which traditionally sees annual tax advantaged donor commitments.

#### **Significant Developments**

The CSULB 49er Foundation had a change in staff leadership in January with the appointment of Interim CEO Jeffrey D. Cook. Permanent leadership is expected in Fall 2022 with the naming of a new CSULB Vice-President for University Relations and Development.

After a 5-year test run, the CSULB 49er Foundation will be working with MS Graystone to integrate the ESG/SRI investment portfolio into the core portfolio with defined targets for ESG/SRI over the next 4 quarters.

Over the past year, two new University facilities, funded by 49er Foundation donors, have been completed: The Carolyn Campagna Kleefeld Contemporary Art Museum, and the Anna W. Ngai Alumni Center.

Also, over the past year, development and engagement staff have been working on augmenting philanthropic capacity and giving history data with measurements of connectivity to campus. The new "P-Score" metric has adjusted previous scores provided by our campaign consultant to better measure the position of a prospect in the donor pipeline. This will be important as the focus shifts during the public phase of the campaign toward new donor discovery and growth in early phases of the donor journey.

To facilitate continued pipeline development and progress through the donor journey, University Relations and Development has re-envisioned two new units: Development Operations and Leaders and Legacies. Development Operations centralizes the coordination of budget, human relations, advancement services, and prospect research functions of the Division. Leaders and Legacies, representing the culmination of the donor journey, enhances legacy planning, principal giving, and has created a centralized stewardship program. Additionally, the division has baselined support for annual giving programs, created a position for Corporate and Foundation Relations, and a position for ongoing Insights and Assessments.

### CSULB 49ER FOUNDATION STATEMENTS OF NET POSITION JUNE 30, 2022 AND 2021

	2022	2021
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 3,646,065	\$ 2,632,233
Short-Term Investments	36,685,475	47,449,504
Accounts Receivable	22,250	375,793
Pledges Receivable, Net	2,660,714	3,190,523
Prepaid Expenses and Other Assets	18,770	15,048
Total Current Assets	43,033,274	53,663,101
NONCURRENT ASSETS		
Receivable - Split-Interest Agreements	16,869	16,842
Pledges Receivable, Net	4,326,114	3,654,410
Long-Term Investments	24,556	23,691
Endowment Investments	108,177,617_	109,666,865
Total Noncurrent Assets	112,545,156	113,361,808
Total Assets	\$ 155,578,430	\$ 167,024,909
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts Payable	\$ 140,215	\$ 78,202
Other Liabilities	2,024,716	2,287,996
Total Liabilities	2,164,931	2,366,198
DEFERRED INFLOW OF RESOURCES		
Split-Interest Agreements	16,869	16,842
NET POSITION		
Restricted for:		
Nonexpendable:		
Scholarships and Fellowships	46,852,453	41,056,665
Instructional Department Use	36,891,512	29,593,526
Other	16,437,964	11,251,477
Expendable:		
Scholarships and Fellowships	7,187,984	16,433,297
Instructional Department Use	17,743,038	22,592,583
Other	14,795,654	25,570,989
Unrestricted	13,488,025	18,143,332
Total Net Position	153,396,630	164,641,869
Total Liabilities, Deferred Inflows of Resources,		
and Net Position	<u>\$ 155,578,430</u>	\$ 167,024,909

# CSULB 49ER FOUNDATION STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION YEARS ENDED JUNE 30, 2022 AND 2021

		2022		2021
REVENUES	Φ.	000 000	Φ.	444.000
Operating Revenues	\$	902,966	\$	441,023
EXPENSES				
Operating Expenses:				
Public Service		50,775		50,689
Academic Support		3,490,751		2,198,677
Student Services		941,172		568,627
Institutional Support		12,345,368		4,808,491
Student Grants and Scholarships		4,558,878		3,961,427
Total Operating Expenses		21,386,944		11,587,911
OPERATING LOSS		(20,483,978)		(11,146,888)
NONOPERATING REVENUES				
Gifts, Noncapital		11,813,481		9,326,667
Investment Income, Net		(5,127,180)		6,560,916
Endowment Income, Net		(14,354,367)		22,299,091
Total Nonoperating Revenues		(7,668,066)		38,186,674
INCOME BEFORE OTHER ADDITIONS		(28,152,044)		27,039,786
ADDITIONS TO NONEXPENDABLE ENDOWMENTS		16,906,805		5,703,499
INCREASE IN NET POSITION BEFORE SPECIAL ITEM		(11,245,239)		32,743,285
SPECIAL ITEM				
Transfer of Net Position from				
CSULB Research Foundation		_		1,868,228
Total Special Item		_		1,868,228
INCREASE IN NET POSITION		(11 245 220)		2/ 61/ 5/2
INCREASE IN NET POSITION		(11,245,239)		34,611,513
Net Position - Beginning of Year		164,641,869		130,030,356
NET POSITION - END OF YEAR	\$ ^	153,396,630	\$	164,641,869

### CSULB 49ER FOUNDATION STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2022 AND 2021

	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES		
Payments to or on Behalf of the University Departments	\$ (15,010,056)	\$ (4,266,565)
Payments to Employees	(2,022,999)	(1,934,000)
Payments to Students	(4,558,878)	(3,961,427)
Other Receipts (Payments)	1,256,509	1,250,122
Net Cash Used by Operating Activities	(20,335,424)	(8,911,870)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
Gifts Received for Other than Capital Purposes	11,671,586	9,719,067
Transfer from the CSULB Research Foundation	-	1,868,228
Net Cash Provided by Noncapital Financing Activities	11,671,586	11,587,295
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from Sales and Maturities of Investments	105,717,624	47,791,740
Investment Income	(5,127,180)	6,560,916
Endowment Income	(14,354,367)	22,299,091
Additions to Nonexpendable Endowments	16,906,805	5,703,499
Purchase of Investments	(93,465,212)	(84,262,939)
Net Cash Provided (Used) by Investing Activities	9,677,670	(1,907,693)
NET CHANGE IN CASH AND CASH EQUIVALENTS	1,013,832	767,732
Cash and Cash Equivalents - Beginning of Year	2,632,233	1,864,501
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 3,646,065	\$ 2,632,233
RECONCILIATION OF OPERATING LOSS TO NET CASH		
USED BY OPERATING ACTIVITIES		
Operating Loss	\$ (20,483,978)	\$ (11,146,888)
Adjustments to Reconcile Operating Loss to Net Cash	,	,
Used by Operating Activities:		
Accounts Receivable, Net	353,543	806,423
Prepaid Expenses and Other Assets	(3,722)	6,029
Accounts Payable	62,013	(180,135)
Other Liabilities	(263,280)	1,602,701
Net Cash Used by Operating Activities	\$ (20,335,424)	\$ (8,911,870)

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

The CSULB 49er Foundation (the 49er Foundation) is a nonprofit, tax-exempt corporation, which commenced operations on July 1, 2012. The 49er Foundation is organized to actively promote philanthropy and manage donated resources for the advancement of California State University, Long Beach (the University), by accepting and managing donations, gifts, and bequests for any University-related use. The 49er Foundation is a direct-support organization and component unit of the University.

#### **Basis of Presentation**

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America, as prescribed by the Governmental Accounting Standards Board (GASB).

The accompanying financial statements have been prepared using the economic resources measurement focus and accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred. All significant intra-agency transactions have been eliminated. The 49er Foundation reports as a Business Type Activity and, accordingly, has reported its activities within a single column in the basic financial statements.

The 49er Foundation's policy for defining operating activities as reported on the statement of revenues, expenses, and changes in net position are those that generally result from administrative fees earned from gifts and donations made to the 49er Foundation and expenses of the activities associated with the intent or purpose of the gift or donation. Certain significant revenue streams relied upon for operations are recorded as nonoperating revenues as defined by GASB, including gifts and investment income.

### <u>Classification of Current and Noncurrent Assets (Other than Investments) and Liabilities</u>

The 49er Foundation considers assets to be current that can reasonably be expected, as part of its normal business operations, to be converted to cash and be available for liquidation of current liabilities within 12 months of the statement of net position date. Liabilities that reasonably can be expected, as part of normal 49er Foundation business operations, to be liquidated within 12 months of the statement of net position date, are considered to be current. All other assets and liabilities are considered to be noncurrent. For clarification of current and noncurrent investments, see the investments accounting policy.

#### **Net Position**

The 49er Foundation's net position is classified into the following net position categories:

#### Net Investments in Capital Assets

Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those assets. The 49er Foundation had no capital assets as of June 30, 2022 and 2021.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Net Position (Continued)**

#### Restricted

Nonexpendable - Net position subject to externally imposed stipulations that they be maintained permanently by the 49er Foundation. Such assets include the 49er Foundation's nonexpendable endowment funds.

Expendable - Net position whose use by the 49er Foundation is subject to externally imposed stipulations that can be fulfilled by actions of the 49er Foundation pursuant to those stipulations or that expire by the passage of time.

#### **Unrestricted**

Unrestricted net position is one that is not subject to externally imposed stipulations. Unrestricted net position may be designated for specific purposes by action of management or the Board of Directors, or may otherwise be limited by contractual agreements with outside parties. Substantially all unrestricted net position is designated for any University-related use, which includes academic and research programs and initiatives, and capital programs.

#### **Reporting Entity**

The 49er Foundation is an affiliated organization component unit of the University. As such, the 49er Foundation's financial data will be included in the financial statements of the University.

#### **Use of Estimates and Assumptions**

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. The most significant estimate relates to the allowance for uncollectible pledges receivable. Actual results could vary from the estimates that were assumed in preparing the financial statements.

#### Cash and Cash Equivalents

The 49er Foundation considers all highly liquid, short-term investments purchased with an original maturity of three months or less to be cash equivalents. The 49er Foundation maintains cash with financial institutions in excess of federally insured limits.

#### **Custodial Credit Risk**

Custodial credit risk is the risk that in the event of the failure of the custodian, the investments may not be returned to the 49er Foundation. Substantially all of the 49er Foundation's investments are registered in the 49er Foundation's name by the custodian. As a result, custodial credit risk for such investments is remote.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Investments**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values using quoted market prices in the statement of net position. Realized and unrealized gains and losses are included in the accompanying statement of revenues, expenses, and changes in net position.

#### **Accounts Receivable**

Accounts receivable primarily consists of amounts due from the University and from another auxiliary organization of the University. Management deems all accounts receivable to be collectible and has not established an allowance for doubtful accounts.

#### Split-Interest Agreements - Receivable

Split-interest agreements are types of donor arrangements where resources are provided to two or more beneficiaries, including the 49er Foundation. The 49er Foundation has charitable gift annuities. The terms and discount rates for these agreements are based upon the life expectancy of the donor(s) and present value tables provided by the Internal Revenue Service for determining the amount of the charitable contribution. The charitable gift annuities are administered by a third-party. Assets associated with the split-interest agreements are recognized at the present value of the estimated future benefits of the agreement. Changes to the assets are recognized as increases or decreases in the deferred inflow of resources. Revenue is only recognized at the termination of the split-interest agreement.

#### Pledges Receivable, Net

The 49er Foundation receives pledges and bequests of financial support from corporations, foundations, and individuals. Revenue is recognized when a pledge representing an unconditional promise to pay is received and all eligibility requirements, including time requirements, have been met. In the absence of such promise, revenue is recognized when the gift is received. Endowment pledges do not meet eligibility requirements and are not recorded as assets until the related gift is received. An allowance for uncollectible pledges receivable is provided based on management's judgment of potential uncollectible amounts (approximately \$179,150 and \$175,500 at June 30, 2022 and 2021, respectively). The determination includes such factors as prior collection history, type of gift, and nature of fundraising.

#### **Deferred Inflow of Resources**

A deferred inflow of resources represents inflow of resources (acquisition of net position) that apply to future periods and, therefore, are not recognized as revenue until that time.

Deferred Inflows – Split-Interest Agreements: The deferred inflow of resources related to split-interest agreements are the organization's share of the agreement. Changes to the assets or liabilities related to split-interest agreements are recognized as increases or decreases in the deferred inflow of resources. The deferred amount is recognized as revenue only at the termination of the split-interest agreement.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Income Taxes**

The 49er Foundation is tax-exempt under Internal Revenue Code Section 501(c)(3) for federal income taxes, as well as the related provisions for state income tax purposes.

#### **Change in Accounting Principle**

In June 2017, GASB issued Statement No. 87 – *Leases*. Under the new guidance, lessees are required to recognize a lease liability and a right of use asset for all leases (with the exception of short-term leases) at the commencement date of the lease, recognize inflows or outflows of resources based on payment provisions of the lease, and disclose key information about leasing arrangements. The provisions of this Statement are effective Fiscal year end June 30, 2022. The 49er Foundation evaluated their lease commitments and determined that as of June 30, 2022, the Foundation has no leases. Therefore, implementation of this standard has no effect on the financial statements.

#### **Future Accounting Pronouncements**

**Statement No. 91 – Conduit Debt Obligations** The objectives of this statement is to provide a single method of reporting conduit debt obligations by issuers and eliminate diversity by clarifying the existing definitions of the issuer, establishing standards for accounting and financial reporting of additional arrangements associated with conduit debt obligations, and improving required note disclosures. The statement is effective for the fiscal year 2022-23.

**Statement No. 92 – Omnibus 2020** The objectives of this statement are to enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing practice issues that have been identified during implementation and application of certain GASB Statements. The statement addresses a variety of topics. Some requirements are effective upon issuance of the statement and other requirements were postponed to be effective for the fiscal year 2022-23.

**Statement No. 93 – Replacement of Interbank Offered Rates (IBOR)** As a result of global reference rate reform, the London Interbank Offered rate (LIBOR) is expected to cease to exist in its current form at the end of 2021. The objective of this statement is to address accounting and financial reporting implications that result from replacement of an IBOR. The statement effective date was postponed to fiscal year 2022-23.

**Statement No. 94 – Public-Private & Public-Public Partnerships and Availability Payment Arrangements** This statement improves financial reporting by addressing issues related to public-private and public-public partnership arrangements (PPPs). The statement is effective for the fiscal year 2022-23.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Future Accounting Pronouncements (Continued)**

Statement No. 96 – Subscription-based Information Technology Arrangements This Statement provides guidance on the accounting and financial reporting for subscription-based information technology arrangements (SBITAs) for government end users (governments). This Statement (1) defines a SBITA; (2) establishes that a SBITA results in a right-to-use subscription asset—an intangible asset—and a corresponding subscription liability; (3) provides the capitalization criteria for outlays other than subscription payments, including implementation costs of a SBITA; and (4) requires note disclosures regarding a SBITA. To the extent relevant, the standards for SBITAs are based on the standards established in Statement No. 87, Leases, as amended. The statement is effective for the fiscal year 2022-23.

#### NOTE 2 PLEDGES RECEIVABLE, NET

Pledges receivable are recorded in the statement of net position at estimated net realizable value. Pledges receivable were discounted as of June 30, 2022 using an interest rate ranging from 1.15% to 3.43%, which approximated the 49er Foundation's rate of return on treasury notes at the time the pledge is made. Pledges receivable as of June 30, 2022 are summarized as follows:

Year Ending June 30,	Amount	
2023	\$	2,728,934
2024		2,564,217
2025		1,551,734
2026		431,127
2027		87,089
Thereafter		80,000
Subtotal		7,443,101
Less: Allowance for Uncollectible Pledges		(179,150)
Less: Present Value Discounts		(277,123)
Total		6,986,828
Less: Current Portion of Pledges Receivable		(2,660,714)
Long-Term Portion of Pledges Receivable	\$	4,326,114

#### NOTE 3 INVESTMENTS

At June 30, 2022 and 2021, the 49er Foundation's investment portfolio consists primarily of investments held in the investment pool, as well as interest-bearing accounts.

#### **Investment Policy**

The primary objective of the 49er Foundation's investment policy is to protect the long-term viability of its endowment and seek a total return that provides for the annual spending policy disbursement and inflation protection.

#### NOTE 3 INVESTMENTS (CONTINUED)

#### **Interest Rate Risk**

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value is to changes in market interest rates.

#### **Credit Risk**

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization.

#### **Concentration of Credit Risk**

Concentration of credit risk is the risk associated with a lack of diversification, such as having substantial investments in a few individual issuers, thereby exposing the organization to greater risks resulting from adverse economic, political, regulatory, geographic or credit developments.

The 49er Foundation may invest in various types of investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of net position.

The following is a summary of investments:

	2022	2021
Investments at Fair Value as Determined		
by Quoted Market Price or Estimated Fair Value:		
Local Agency Investment fund (LAIF)	\$ 1,066,715	\$ 9,804,607
Corporate Bonds	2,257,381	2,569,053
Mutual Funds	24,532,503	29,577,309
Government Securities	4,493,873	5,487,766
Equity Securities	36,981,291	50,764,711
Exchange Traded Funds (ETFs)	45,547,619	36,757,071
Alternative Investments	29,974,378	22,150,618
Government money market	9,332	5,234
Other Investments	24,556	23,691
Total	144,887,648	157,140,060
Less: Short-Term Portion of Investments	(36,685,475)	(47,449,504)
Less: Long-Term Portion of Investments	(24,556)	(23,691)
Endowment Investments	\$ 108,177,617	\$ 109,666,865

### NOTE 3 INVESTMENTS (CONTINUED)

#### **Concentration of Credit Risk (Continued)**

The 49er Foundation is a voluntary participant in the Local Agency Investment Fund (LAIF) that is regulated by the California Government Code under the oversight of the Treasurer of the state of California. The Local Investment Advisory Board has oversight responsibility for LAIF. The Board consists of five members as designated by state statute. The fair value of the 49er Foundation's investment in this pool is reported in the accompanying financial statements at amounts based upon the 49er Foundation's pro-rata share of the fair value provided by LAIF for the entire LAIF portfolio (in relation to the amortized cost of that portfolio). The value of the pool shares in LAIF, which may be withdrawn, is determined on an amortized cost basis, which is different than the fair value of the pooled treasury's portion in the pool. Withdrawals from LAIF are done on a dollar for dollar basis. The 49er Foundation also has investments held and managed by Greystone Financial Services and Halbert Hargrove Financial Services.

#### **Investment Valuation**

The 49ers Foundation follows fair value measurements of financial assets and financial liabilities and for fair value measurements that are recognized or disclosed at fair value in the financial statements on a recurring basis. The fair value hierarchy that prioritizes the inputs to valuation techniques are used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1 – inputs are quoted prices (unadjusted) in active markets for identical assets that the 49er Foundation has the ability to access at the measurement date.

Level 2 – inputs are inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly.

Level 3 – inputs are unobservable inputs for the asset.

Certain investments that were measured at net asset value (NAV) per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the statement of net position. The value of the 49er Foundation's investment in the LAIF and Alternative Investments is measured using NAV per share or its equivalent.

The following tables sets forth by level, within the fair value hierarchy, the 49er Foundation's investments at fair value measurements and net asset value:

### NOTE 3 INVESTMENTS (CONTINUED)

### **Investment Valuation (Continued)**

ilivestillelit valuati					
		Fa	ir Value Measurem	ents at June 30, 2	022
		Quoted			
		Prices in	Significant		
		Active Markets	Other	Significant	
		for Identical	Observable	Unobservable	Investments
		Assets	Inputs	Inputs	Measured at
	Total	(Level 1)	(Level 2)	(Level 3)	NAV
LAIF	\$ 1,066,715	\$ -	\$ -	\$ -	\$ 1,066,715
Corporate Bonds	2,257,381	-	2,257,381	-	<u>-</u>
Mutual Funds	24,532,503	24,532,503	-	-	-
Government Securities	4,493,873	4,493,873	-	-	-
Equity Securities	36,981,291	36,981,291	-	-	-
Exchange Traded Funds	45,547,619	45,547,619	-		-
Alternative Investments	29,974,378	-	-	-	29,974,378
Government Money Market	9,332	9,332	-	-	-
Other Investment Funds	24,556	-	24,556	-	-
Total	\$ 144,887,648	\$ 111,564,618	\$ 2,281,937	\$ -	\$ 31,041,093
		Fa	ir Value Measurem	ents at June 30. 2	021
		Quoted			
		Prices in	0::		
			Significant		
		Active Markets	Significant Other	Significant	
		Active Markets for Identical		Significant Unobservable	Investments
			Other	J	Investments Measured at
	Total	for Identical Assets	Other Observable	Unobservable	
LAIF	Total \$ 9,804,607	for Identical	Other Observable Inputs	Unobservable Inputs	Measured at
LAIF Corporate Bonds		for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Measured at NAV
<del>=</del>	\$ 9,804,607	for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Measured at NAV
Corporate Bonds	\$ 9,804,607 2,569,053	for Identical Assets (Level 1)  \$ -	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Measured at NAV
Corporate Bonds Mutual Funds	\$ 9,804,607 2,569,053 29,577,309	for Identical	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Measured at NAV
Corporate Bonds Mutual Funds Government Securities	\$ 9,804,607 2,569,053 29,577,309 5,487,766	for Identical Assets (Level 1) \$ - 29,577,309 5,487,766	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Measured at NAV
Corporate Bonds Mutual Funds Government Securities Equity Securities	\$ 9,804,607 2,569,053 29,577,309 5,487,766 50,764,711	for Identical Assets (Level 1) \$ - 29,577,309 5,487,766 50,764,711	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Measured at NAV
Corporate Bonds Mutual Funds Government Securities Equity Securities Exchange Traded Funds	\$ 9,804,607 2,569,053 29,577,309 5,487,766 50,764,711 36,757,071	for Identical Assets (Level 1) \$ - 29,577,309 5,487,766 50,764,711	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Measured at NAV \$ 9,804,607
Corporate Bonds Mutual Funds Government Securities Equity Securities Exchange Traded Funds Alternative Investments	\$ 9,804,607 2,569,053 29,577,309 5,487,766 50,764,711 36,757,071 22,150,618	for Identical Assets (Level 1) \$ - 29,577,309 5,487,766 50,764,711 36,757,071	Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	Measured at NAV \$ 9,804,607
Corporate Bonds Mutual Funds Government Securities Equity Securities Exchange Traded Funds Alternative Investments Government Money Market	\$ 9,804,607 2,569,053 29,577,309 5,487,766 50,764,711 36,757,071 22,150,618 5,234	for Identical Assets (Level 1) \$ - 29,577,309 5,487,766 50,764,711 36,757,071	Other Observable Inputs (Level 2) \$ - 2,569,053	Unobservable Inputs (Level 3)	Measured at NAV \$ 9,804,607

#### Investment income is summarized as follows:

	2022	 2021
Interest and Dividend Income	\$ 2,885,468	\$ 2,625,627
Net Unrealized Gains	(26,511,713)	21,468,989
Net Realized Gains	4,670,551	5,268,374
Fees	(525,853)	(502,983)
Total	\$ (19,481,547)	\$ 28,860,007

### NOTE 3 INVESTMENTS (CONTINUED)

#### Investments in Entities that Calculate Net Asset Value per Share

The following tables summarizes information regarding investment terms, unfunded commitments and redemption terms for investments value using NAV:

	Investment Values Using NAV at June 30, 2022			
				Redemption
	Fair	Unfunded	Redemption	Notice
	Value	Commitments	Frequency	Period
Investments Measured at the NAV:				
Equity Hedge Funds	\$ 23,195,933	\$ -	Various	20-60 Days Notice
Private Equity	5,381,144	5,487,257	Various	30-90 Days
Deel Fetata Founda	4 007 004	504.000	\	Notice
Real Estate Funds Total Investments	1,397,301	524,866	Various	N/A
Measured at the NAV	\$ 29,974,378			
	Inves	tment Values Usin	g NAV at June 30,	2021
			,	
				Redemption
	Fair	Unfunded	Redemption	
	Fair Value	Unfunded Commitments		Redemption
Investments Measured at the NAV:	Value	Commitments	Redemption	Redemption Notice Period
Investments Measured at the NAV: Equity Hedge Funds			Redemption	Redemption Notice
	Value	Commitments	Redemption Frequency	Redemption Notice Period
	Value	Commitments	Redemption Frequency	Redemption Notice Period  20-60 Days
Equity Hedge Funds Private Equity	Value \$ 18,364,518 3,684,353	Commitments \$ - 6,154,708	Redemption Frequency Various Various	Redemption Notice Period  20-60 Days Notice 30-90 Days Notice
Equity Hedge Funds  Private Equity  Real Estate Funds	Value \$ 18,364,518	Commitments -	Redemption Frequency Various	Redemption Notice Period  20-60 Days Notice 30-90 Days
Equity Hedge Funds Private Equity	Value \$ 18,364,518 3,684,353	Commitments \$ - 6,154,708	Redemption Frequency Various Various	Redemption Notice Period  20-60 Days Notice 30-90 Days Notice

#### NOTE 4 OPERATING EXPENSES BY FUNCTION

Operating expenses are reported by natural classification in the statement of revenues, expenses and changes in net position. A schedule of expenses by function is shown below:

	Compensation and	Supplies and	Scholarship and	
<u>June 30, 2022</u>	Benefits	Services	Fellowship	Total
Public Service	\$ 8,195	\$ 42,580	\$ -	\$ 50,775
Academic Support	1,504,800	1,985,951	-	3,490,751
Student Services	255,284	685,888	-	941,172
Institutional Support	254,720	12,090,648	-	12,345,368
Student Grants and Scholarships		<u> </u>	4,558,878	4,558,878
Total Operating Expenses	\$ 2,022,999	\$ 14,805,067	\$ 4,558,878	\$ 21,386,944

#### NOTE 4 OPERATING EXPENSES BY FUNCTION (CONTINUED)

	Compensation and	Supplies and	Scholarship and	
<u>June 30, 2021</u>	Benefits	Services	Fellowship	Total
Public Service	\$ -	\$ 50,689	\$ -	\$ 50,689
Academic Support	1,429,517	769,160	-	2,198,677
Student Services	267,209	301,418	-	568,627
Institutional Support	237,274	4,571,217	-	4,808,491
Student Grants and Scholarships		<u> </u>	3,961,427	3,961,427
Total Operating Expenses	\$ 1,934,000	\$ 5,692,484	\$ 3,961,427	\$ 11,587,911

Institutional support includes expenses supporting University programs, initiatives, and operations, as directed by the 49er Foundation in accordance with the donor intent.

### NOTE 5 TRANSACTIONS WITH RELATED ENTITIES

As described in Note 1, the 49er Foundation is an auxiliary organization affiliated with the University and the California State University (CSU) System statewide. The 49er Foundation is also affiliated with CSULB Research Foundation (Research Foundation), an auxiliary organization of the University and CSU. The accompanying financial statements include transactions with related parties as of and for the years ended June 30, 2022 and 2021, as follows:

	 2022	 2021
Payments to the University for Salaries of University		_
Personnel Working on Contracts, Grants, and Other		
Programs	\$ 1,348,930	\$ 1,403,162
Payments to the University for Other than Salaries of		
University Personnel	9,788,344	7,579,432
Payments Received from the University for Services,		
Space, and Programs	212,925	71,776
Payments to the CSULB Research Foundation for		
Salaries and Other Expenses	596,610	563,974
Gifts-in-Kind to the University from Discretely		
Presented Component Units	470,112	67,256
Gifts (Cash or Assets) to the University from		
Discretely Presented Component Units	13,815,964	5,733,955
Transfer of Net Position from the CSULB Research		
Foundation	-	1,868,228
Amounts Due to the University	1,929,956	2,235,759
Amounts Due to the Research Foundation	94,208	52,237
Amounts Receivable from the University	22,257	167,921
Amounts Due from the Research Foundation	502	2,872

#### NOTE 6 TRANSFER OF NET POSITION

During the year ended June 30, 2021, the CSULB Research Foundation transferred cash for a pledge payment in the amount of \$1,150,000, a trust in the amount of \$692,053, and a gift annuity in the amount of \$26,175. The 49er Foundation was identified to be the recipient of these gifts in accordance with the purpose described in each gift agreement and with the mission of the 49er Foundation.

SUPPLEMENTARY INFORMATION

# CSULB 49ER FOUNDATION SCHEDULE OF NET POSITION (FOR INCLUSION IN CALIFORNIA STATE UNIVERSITY) JUNE 30, 2022

ASSETS	
Current Assets:	
Cash and Cash Equivalents	\$ 3,646,065
Short-Term Investments	36,685,475
Accounts Receivable, Net	22,250
Lease Receivables, Current Portion	-
Notes Receivable, Current Portion	-
Pledges Receivable, Net	2,660,714
Prepaid Expenses and Other Current Assets	18,770
Total Current Assets	43,033,274
Noncurrent Assets:	
Restricted Cash and Cash Equivalents	-
Accounts Receivable, Net	16,869
Lease Receivables, Net of Current Portion	-
Notes Receivable, Net of Current Portion	-
Student Loans Receivable, Net	-
Pledges Receivable, Net	4,326,114
Endowment Investments	108,177,617
Other Long-Term Investments	24,556
Capital Assets, Net	-
Other Assets	-
Total Noncurrent Assets	112,545,156
Total Assets	155,578,430
DEFERRED OUTFLOWS OF RESOURCES	
Unamortized Loss on Debt Refunding	_
Net Pension Liability	_
Net OPEB Liability	_
Leases	_
Others	_
Total Deferred Outflows of Resources	-
LIABILITIES	
Current Liabilities:	
Accounts Payable	140,215
Accrued Salaries and Benefits	<u>-</u>
Accrued Compensated Absences, Current Portion	-
Unearned Revenues	-
Lease Liabilities, Current Portion	-
Long-Term Debt Obligations, Current Portion	-
Claims Liability for Losses and Loss Adjustment Expenses, Current Portion	-
Depository Accounts	-
Other Liabilities	2,024,716
Total Current Liabilities	2,164,931

# CSULB 49ER FOUNDATION SCHEDULE OF NET POSITION (CONTINUED) (FOR INCLUSION IN CALIFORNIA STATE UNIVERSITY) JUNE 30, 2022

LIABILITIES (CONTINUED)	
Noncurrent Liabilities:	<b>c</b>
Accrued Compensated Absences, Net of Current Portion Unearned Revenues	\$ -
Grants Refundable	_
Lease Liabilities, Net of Current Portion	_
Long-Term Debt Obligations, Net of Current Portion	-
Claims Liability for Losses and Loss Adjustment Expenses, Net of Current Portion	-
Depository Accounts	-
Net Other Postemployment Benefits Liability	-
Net Pension Liability	-
Other Liabilities	
Total Noncurrent Liabilities	
Total Liabilities	2,164,931
DEFERRED INFLOWS OF RESOURCES	
Service Concession Arrangements	-
Net Pension Liability	-
Net OPEB Liability	-
Unamortized Gain on Debt Refunding	-
Nonexchange Transactions	-
Leases	-
Others	16,869
Total Deferred Inflows of Resources	16,869
NET POSITION	
Net Investment in Capital Assets	-
Restricted for:	
Nonexpendable – Endowments	100,181,929
Expendable:	7 407 004
Scholarships and Fellowships	7,187,984
Research	-
Loans Capital Projects	-
Capital Projects Debt Service	- -
Others	32,538,692
Unrestricted	13,488,025
Total Net Position	\$ 153,396,630

# CSULB 49ER FOUNDATION SCHEDULE OF REVENUE, EXPENSES, AND NET POSITION (FOR INCLUSION IN CALIFORNIA STATE UNIVERSITY) JUNE 30, 2022

REVENUES	
Operating Revenues:	
Student Tuition and Fees, Gross	\$ -
Scholarship Allowances (Enter as Negative)	-
Grants and Contracts, Noncapital:	
Federal	-
State	-
Local	-
Nongovernmental	-
Sales and Services of Educational Activities	-
Sales and Services of Auxiliary Enterprises, Gross	-
Scholarship Allowances (Enter as Negative)	-
Lease Other Operating Revenues	-
Other Operating Revenues	 902,966
Total Revenues	902,966
EXPENSES	
Operating Expenses:	
Instruction	
Research	-
Public Service	50,775
Academic Support	3,490,751
Student Services	941,172
Institutional Support	12,345,368
Operation and Maintenance of Plant	-
Student Grants and Scholarships	4,558,878
Auxiliary Enterprise Expenses	-,000,010
Depreciation and Amortization	_
Total Expenses	21,386,944
OPERATING INCOME (LOSS)	(20,483,978)
NONOPERATING REVENUES (EXPENSES)	
State Appropriations, Noncapital	-
Federal Financial Aid Grants, Noncapital	-
State Financial Aid Grants, Noncapital	-
Local Financial Aid Grants, Noncapital	-
Nongovernmental and Other Financial Aid Grants, Noncapital	-
Other Federal Nonoperating Grants, Noncapital	-
Gifts, Noncapital	11,813,481
Investment Income (Loss), Net	(5,127,180)
Endowment Income (Loss), Net	(14,354,367)
Interest Expense	-
Other Nonoperating Revenues (Expenses) - Excluding Interagency Transfers	 -
Net Nonoperating Revenues (Expenses)	 (7,668,066)

# CSULB 49ER FOUNDATION SCHEDULE OF REVENUE, EXPENSES, AND NET POSITION (CONTINUED) (FOR INCLUSION IN CALIFORNIA STATE UNIVERSITY) JUNE 30, 2022

INCOME (LOSS) BEFORE OTHER REVENUES (EXPENSES)	\$ (28,152,044)
State Appropriations, Capital Grants and Gifts, Capital Additions (Reductions) to Permanent Endowments	16,906,805
INCREASE (DECREASE) IN NET POSITION	(11,245,239)
SPECIAL ITEM  Transfer of Net Position from CSULB Research Foundation	-
NET POSITION	
Net Position at Beginning of Year, as Previously Reported Restatements	164,641,869 -
Net Position at Beginning of Year, as Restated	164,641,869
NET POSITION - END OF YEAR	\$ 153,396,630

#### 1 Cash and cash equivalents:

Portion of restricted cash and cash equivalents related to endowments

All other restricted cash and cash equivalents

Noncurrent restricted cash and cash equivalents

Current cash and cash equivalents

3,646,065 \$ 3,646,065

#### 2.1 Composition of investments:

Investment Type		Current	Noncurrent	Fair Value
Money market funds	\$	9,332.00	\$	\$ 9,332
Repurchase agreements				-
Certificates of deposit				-
U.S. agency securities				-
U.S. treasury securities				-
Municipal bonds				-
Corporate bonds		247,930	2,009,451	2,257,381
Asset backed securities				-
Mortgage backed securities				-
Commercial paper				-
Mutual funds		6,854,124	17,678,379	24,532,503
Exchange traded funds		711,287	44,836,331	45,547,618
Equity securities		27,796,087	13,679,078	41,475,165
Alternative investments:				
Private equity (including limited partnerships)			5,381,144	5,381,144
Hedge funds			23,195,933	23,195,933
Managed futures			1,397,301	1,397,301
Real estate investments (including REITs)				-
Commodities				-
Derivatives				-
Other alternative investment				-
Other external investment pools				-
CSU Consolidated Investment Pool (formerly SWIFT)				-
State of California Local Agency Investment Fund (LAIF)		1,066,715		1,066,715
State of California Surplus Money Investment Fund (SMIF)				-
Other investments:				
International Bond			24,556	24,556
Total Other investments		-	24,556	24,556
Total investments		36,685,475	108,202,173	144,887,648
Less endowment investments (enter as negative number)			(108,177,617)	(108,177,617)
Total investments, net of endowments	\$	36,685,475	24,556	36,710,031

#### 2.2 Fair value hierarchy in investments:

Investment Type	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Net Asset Value (NAV)
Money market funds	\$ 9,332	\$ 9,332	\$	\$	\$
Repurchase agreements	-				
Certificates of deposit	-				
U.S. agency securities	-				
U.S. treasury securities					
Municipal bonds	-				
Corporate bonds	2,257,381		2,257,381		
Asset backed securities					
Mortgage backed securities					
Commercial paper	-				
Mutual funds	24,532,503	24,532,503			
Exchange traded funds	45,547,618	45,547,618			
Equity securities	41,475,165	41,475,165			
Alternative investments:					
Private equity (including limited partnerships)					
Hedge funds	29,974,378				29,974,378
Managed futures	· · ·				
Real estate investments (including REITs)	-				
Commodities	-				
Derivatives					
Other alternative investment					
Other external investment pools					
CSU Consolidated Investment Pool (formerly SWIFT)					
State of California Local Agency Investment Fund (LAIF)	1,066,715				1,066,715
State of California Surplus Money Investment Fund (SMIF)	-,,-				
Other investments:					
International Bond	24,556		24,556		
Total Other investments	\$ 24,556	-	24,556		
Total investments	144,887,648	111,564,618	2,281,937		31,041,093

#### 2.3 Investments held by the University under contractual agreements:

	Current	Noncurrent	Total	
•				
Investments held by the University under contractual agreements e.g - CSU Consolidated Investment Pool (formerly SWIFT):		:	\$	

3.1 Composition of capital assets:	Balance			Balance June 30, 2021		Transfer of completed Balance
	June 30, 2021	Reclassifications Prior Period Add	ditions Retirements	(Restated) Ad	ditions Retirements	CWIP/PWIP June 30, 2022
Non-depreciable/Non-amortizable capital assets: Land and land improvements Works of art and historical treasures Construction work in progress (CWIP) Intangible assets: Rights and easements Patents, copyrights and trademarks Intangible assets in progress (PWIP) Licenses and permits			\$	:		\$ . : : :
Other intangible assets:						
Total Other intangible assets		-	-	-		
Total intangible assets		-				
Total non-depreciable/non-amortizable capital assets	\$ -	<del>-</del>	\$	-		- \$ -
Depreciable/Amortizable capital assets: Buildings and building improvements Improvements, other than buildings Infrastructure Leasehold improvements Personal property: Equipment Library books and materials Intangible assets: Software and websites Rights and easements Patents, copyrights and trademarks Licenses and permits Other intangible assets: Total Other intangible assets: Total other intangible assets: Total depreciable/amortizable capital assets Total capital assets	- · · · · · · · · · · · · · · · · · · ·	<u> </u>		: : : : : : : :	·	
Less accumulated depreciation/amortization: (enter as negative number, except for reductions enter as positive number)	-		•			<u> </u>
Buildings and building improvements Improvements, other than buildings Infrastructure				-		:
Leasehold improvements Personal property: Equipment				•		-
Library books and materials Intangible assets:				-		:
Software and websites Rights and easements				-		-
Patents, copyrights and trademarks Licenses and permits				-		<u> </u>
Other intangible assets:				-		-
Total Other intangible assets:		-		-		
Total intangible assets		-	_	-		
Total accumulated depreciation/amortization Total capital assets, net	\$ -	<u>.</u>	\$	-	· .	<u> </u>

Lease assets, net Total capital assets, net

Composition of lease assets:	Balance June 30, 2021	Additions	Remeasurements	Reductions	Balance June 30, 2022
Non-depreciable/Non-amortizable lease assets:					
Land and land improvements  Total non-depreciable/non-amortizable lease assets	-			-	\$ -
5					
Depreciable/Amortizable lease assets:					
Land and land improvements					•
Buildings and building improvements					•
Improvements, other than buildings					•
Infrastructure					•
Personal property:					
Equipment					
Total depreciable/amortizable lease assets			-		
negative number, except for reductions enter as positive number)  Land and land improvements  Buildings and building improvements Improvements, other than buildings Infrastructure Personal property: Equipment  Total accumulated depreciation/amortization					- - - - -
Total lease assets, net	\$ -			-	\$ -
Detail of depreciation and amortization expense:					
Depreciation and amortization expense related to capital assets Amortization expense related to other assets Total depreciation and amortization	<u> </u>				

4 Long-term liabilities:  1. Accrued compensated absences	Balance June 30, 2021	Prior Period Adjustments/Reclassifi cations	Balance June 30, 2021 (Restated)	Additions	Reductions	Balance June 30, 2022 \$	Current Portion	Noncurrent Portion	
1. Accraca compensated absences						•	•	•	
2. Claims liability for losses and loss adjustment expenses	-	-	-			-		-	
Capital lease obligations:     Gross balance     Unamortized net premium/(discount)     Total capital lease obligations	\$	- - -	: :	-		<u>:</u>	- - -	- - -	<u> </u>
4. Long-term debt obligations: 4.1 Auxiliary revenue bonds (non-SRB related) 4.2 Commercial paper 4.3 Notes payable (SRB related) 4.4 Others: Total others	\$	- - -	:			\$ - - -	-	- :	-
Sub-total long-term debt	\$		-	-	-	\$ -	-	-	- -
4.5 Unamortized net bond premium/(discount) Total long-term debt obligations		- 	<u>.</u> .	-	-			-	<u>-</u> -
Total long-term liabilities	\$ -		-	-	-	\$ -	-	\$ -	_
5 Lease Liabilities schedule:	L	ease Liabilities related to	SRB		All other lease liabilitie	es [		Total lease liabilities	
Year ending June 30: 2023 2024 2025 2026 2027 2028 - 2032 2033 - 2037 2038 - 2042 2043 - 2047 2048 - 2052 Thereafter Total minimum lease payments Less: anounts representing interest Present value of future minimum lease payments Total lease liabilities Less: current portion	Principal Only	Interest Only	Principal and Interest	Principal Only	Interest Only	Principal and Interest	Principal Only	Interest Only	Principal and Interest

#### 6 Long-term debt obligations schedule:

6 Long-term debt obligations schedule:	Auxiliary revenue bonds (non-SRB related)		All o	ther long-term debt ob	ligations	Total long-term debt obligations			
	Principal	Interest	Principal and Interest	Principal	Interest	Principal and Interest	Principal	Interest	Principal and Interest
Year ending June 30:									
2023			-			-	-		
2024			-			-	-		
2025			-			-	-		
2026			-			-	-		
2027			-			-	-		
2028 - 2032			-			-	-		
2033 - 2037			-			-	-		
2038 - 2042			-			-	-		
2043 - 2047			-			-	-		
2048 - 2052			-			-	-		
Thereafter			-			-	-		
Total minimum payments	\$ -			-			•		
Less: amounts representing interest	-								-
Present value of future minimum payments									-
Unamortized net premium/(discount)									-
Total long-term debt obligations									-
Less: current portion									-
Long-term debt obligations, net of current portion									
7 Transactions with related entities:									
Payments to University for salaries of University personnel									
working on contracts, grants, and other programs	1,348,930								
Payments to University for other than salaries of University	1,515,555								
personnel	9,788,344								
Payments received from University for services, space, and	3,700,044								
programs	212,925								
Gifts-in-kind to the University from discretely presented	212,020								
component units	470,112								

Gifts (cash or assets) to the University from discretely presented

Other amounts (payable to) University (enter as negative number) Accounts receivable from University (enter as positive number)

Accounts (payable to) University (enter as negative number)

Other amounts receivable from University (enter as positive

component units

number)

13,815,964

(1,929,956)

22,257

50,775

#### 8 Restatements Provide a detailed breakdown of the journal entries (at the financial statement line items level) booked to record each restatement: Debit/(Credit) Restatement #1 Enter transaction description Restatement #2 Enter transaction description 9 Natural classifications of operating expenses: Scholarships and Supplies and other Depreciation and Total operating Salaries Benefits - Other Benefits - Pension Benefits - OPEB fellowships services amortization expenses Instruction Research Public service 8,195 42,580 289,204 48,729 1,985,951 Academic support 1,166,867 3,490,751 Student services 208,116 24,307 22,861 685,888 941,172 Institutional support 163,877 74,255 16,588 12,090,648 12,345,368 Operation and maintenance of plant 4,558,878 4,558,878 Student grants and scholarships Auxiliary enterprise expenses Depreciation and amortization Total operating expenses 1,547,055 387,766 88,178 4,558,878 14,805,067 21,386,944 10 Deferred outflows/inflows of resources: 1. Deferred Outflows of Resources Deferred outflows - unamortized loss on refunding(s) Deferred outflows - net pension liability Deferred outflows - net OPEB liability Deferred outflows - leases Deferred outflows - others: Sales/intra-entity transfers of future revenues Gain/loss on sale leaseback Loan origination fees and costs Change in fair value of hedging derivative instrument Irrevocable split-interest agreements Total deferred outflows - others Total deferred outflows of resources 2. Deferred Inflows of Resources Deferred inflows - service concession arrangements Deferred inflows - net pension liability Deferred inflows - net OPEB liability Deferred inflows - unamortized gain on debt refunding(s) Deferred inflows - nonexchange transactions Deferred inflows - leases Deferred inflows - others: Sales/intra-entity transfers of future revenues Gain/loss on sale leaseback Loan origination fees and costs Change in fair value of hedging derivative instrument Irrevocable split-interest agreements 16.869 Total deferred inflows - others 16,869 Total deferred inflows of resources 16,869 11 Other nonoperating revenues (expenses) Other nonoperating revenues

Other nonoperating (expenses) Total other nonoperating revenues (expenses)

### CSULB 49ER FOUNDATION NOTES TO SUPPLEMENTARY INFORMATION JUNE 30, 2022

### NOTE 1 SUPPLEMENTARY SCHEDULES

As an auxiliary organization of the California State University (CSU), CSULB 49ers Foundation (the 49er Foundation) is required to include audited supplementary information in its financial statements in the form and content specified by CSU. As a result, there are differences in reporting format between the 49er Foundation's financial statements and the supplementary schedules for CSU.



## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors CSULB 49er Foundation Long Beach, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the basic financial statements of the business-type activities CSULB 49er Foundation, as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise CSULB 49er Foundation's basic financial statements, and have issued our report thereon dated September 19, 2022.

### **Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered CSULB 49er Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of CSULB 49er Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of CSULB 49er Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether CSULB 49er Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Glendora, California September 19, 2022

### CSULB 49ER FOUNDATION SCHEDULE OF FINDINGS YEAR ENDED JUNE 30, 2022

Section I – Summary of Auditors' Results						
Financial Statements						
1. Type of auditors' report issued:	Unmodified					
2. Internal control over financial reporting:						
<ul> <li>Material weakness(es) identified?</li> </ul>	yes <u>x</u> no					
<ul> <li>Significant deficiency(ies) identified?</li> </ul>	yesx none reported					
3. Noncompliance material to financial statements noted?	yesxno					
Section II – Financia	l Statement Findings					
Our audit did not disclose any matters required to be Standards.	e reported in accordance with Government Auditing					
Section III – Status of Prior Yea	ar Financial Statement Findings					

There were no findings related to the basic financial statements.

