



BEACH SHOPS

## Beach Shops – Bookstore Services

- We are a NON-profit bookstore
  - Proceeds goes back to campus vs. shareholders
- Board of Directors represents the campus community
  - Staff & Administration
  - Students (ASI)
  - Faculty
  - Community member
- We maintain a focus on student success and student savings as opposed to profitability



#### Textbooks: The Past

- New
- Used
- Rentals
- Looseleaf
- Course Packs
- Digital







#### D1DA: How does it work?

- Digital e-book or courseware "integrated" with BeachBoard/Canvas
- FREE access on Day 1
  - Start classes right away
- Publisher offers significant discounts
  - 40-60% cheaper than traditional print price
  - 23-26% average cheaper than digital list price
- Students have until add/drop deadline to opt out
  - Generally, two weeks into the semester





#### D1DA: How does it work?

- Charged to student account
  - Allows for more time to pay for materials
- Inclusive of campus entities and students
  - Doesn't cut out campus
  - Doesn't cut out students with special funding accounts (veterans, rehab, scholarship)
- MUST be requested by instructor or department



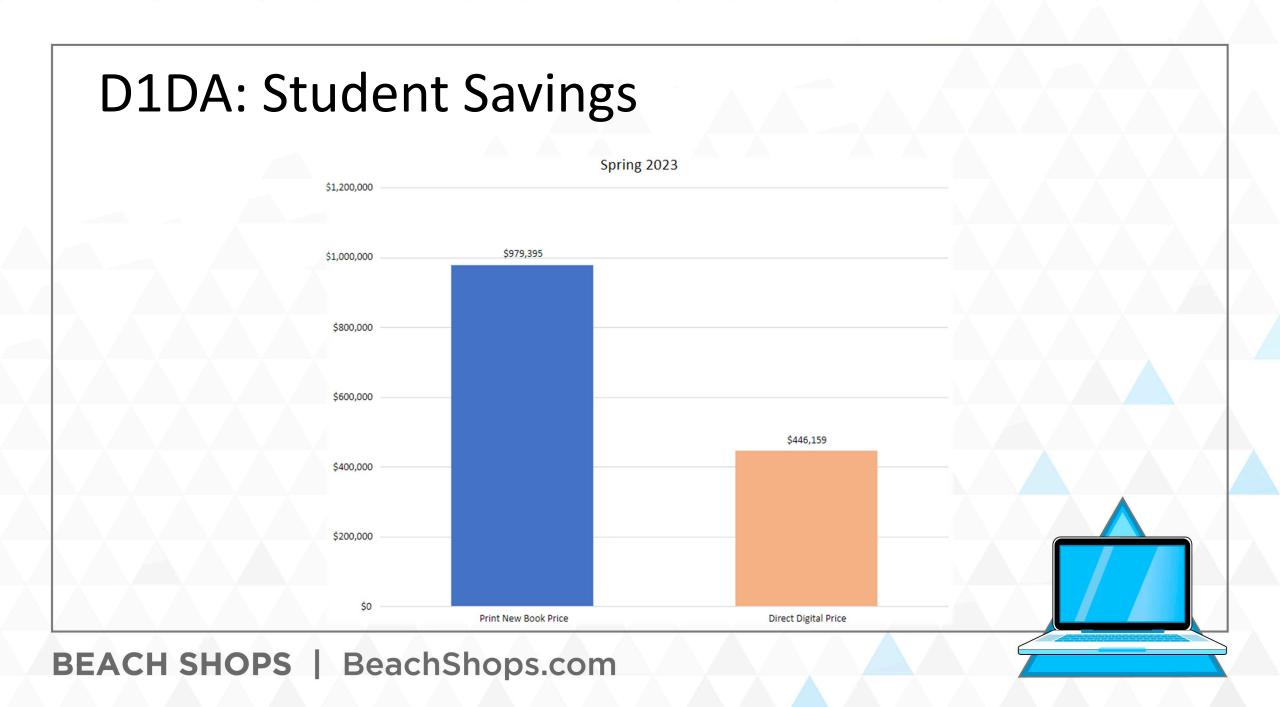
## D1DA: Program Highlights

- Integrated into Canvas
  - Always the correct materials
- Two plus weeks of free access
  - Homework on first day!
- Contractually low prices
  - Lower than alternatives
- Accessibility criteria met
  - Print option available
  - Current CSU standards
- Equal opportunity for all
  - Vets, DoR, Athletes, Scholarship, special program, etc.



## D1DA Utilization: Spring 2023

College	Total # of Sections	Sections with Books	% of Sections with Books	Print Books	D1DA	% D1DA (of Using Books)
СОВ	366	273	74.6%	126	147	53.85%
CHHS	1219	768	63.0%	433	335	43.62%
CNSM	683	259	37.9%	157	102	39.38%
CLA	1878	1091	58.1%	771	320	29.33%
COED	581	141	24.3%	100	41	29.08%
СОТА	1090	151	13.9%	109	42	27.81%
COE	651	317	48.7%	264	53	16.72%
TOTAL	6468	3000	46.4%	1960	1040	34.67%



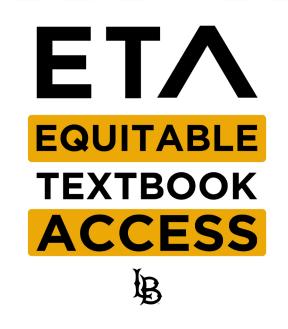
#### What next?

- Instructor adoption D1DA has steadily increased
- The impact of D1DA is limited being offered class-by-class
- Adoption could increase incrementally over time; a direct intervention would benefit more students



# Equitable Textbook Access (ETA)

- The natural progression of D1DA that extends the program campus-wide
- Same immediate access, for all classes at one price
  - Provides one-stop convenience for students
- Recognized by CSU Affordable Learning Solutions
- We are preparing to pilot ETA in Fall 2024
  - \$250 per semester for full-time students
  - \$165 for part-time and graduate students





#### ETA: An evolution of D1DA

- Inclusive Access
  - Class-by-class, different prices
- Equitable Access (ETA)
  - All classes, all textbooks, one price
- Started at UC Davis
  - Textbook costs were a barrier/major factor in choice of major
- Charged up front, and included in the financial aid process
  - \$199 per quarter at UC Davis
  - \$22 per unit at SDSU (\$264 for 12 units)
  - \$250 at CPP



## ETA: The Big Picture

- ETA is closely aligned with campus initiatives:
  - Graduation Initiative 2025
  - Beach 2030
  - No Barriers
  - Sustainability
- Early studies on equitable access show promising findings
  - Increases in course completion for participants
  - Improved outcomes for traditionally underserved student population
    - Research by <u>Dr. Michael Moore</u>



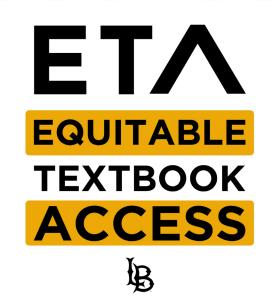
# What are other campus stores doing?

- UC Davis
  - Entering their third year offering EA
- San Diego State
  - Entering their second year offering EA
- Cal Poly Pomona
  - Starting EA this semester
- CSU Northridge
  - Planning for Fall 2024 implementation



#### Recap

- Equitable Textbook Access (ETA) will provide:
  - Immediate access to all textbooks for all classes
  - Digital-first format
  - One affordable price (\$250 FT / \$165 PT and Grad)
- Timeline
  - AY 2023-24: Awareness and stakeholder engagement campaign
  - AY 2024-25: Launch pilot; assessment/improvement





# Thank you! BEACH SHOPS | BeachShops.com