



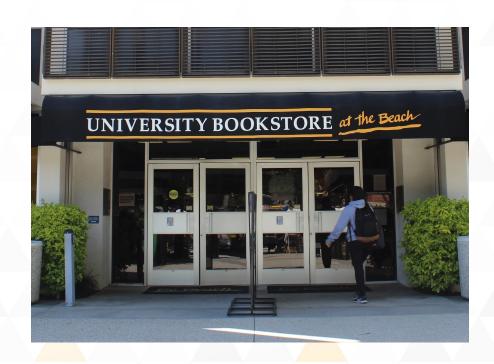


## About Us



#### Beach Shops – Bookstore Services

- Non-profit campus partner for 70 years
  - Governed by a diverse group of stakeholders
- Support and enhance the educational mission
- Focus on student success and affordability
- Campus partner for providing textbooks





# The Challenge





#### Access & Affordability

- Students struggle to secure course materials
- Day 1 access is crucial for success
  - 60% start the first day of class without books due to cost (Jenkins et al., 2020)
- Textbook costs up 162% over 20 years (Jenkins et al., 2020)
- 65% skipped purchasing required textbooks (PIRG, 2021)
- \$125 average cost per class at CSULB (print materials)
  - 84.3% of CSULB students take 12 units or more





#### Equity

- Low-income students, students of color, and firstgeneration students impacted most (Jenkins et al., 2020; Stanberry, 2022)
  - First gen students are almost twice as likely to fail a class due to textbook costs (Jenkins et al., 2020)
- Inequity of material costs between academic programs
  - Unpredictable cost of materials
- Barriers for students with accessibility needs
- 82% who skipped meals due to the pandemic also skipped textbooks (PIRG, 2021)



#### Sustainability

- 32 million trees are used to support the US publishing industry per year
- Production process emits 40 million metric tons CO2 (EPA)
- Publishing is the third largest greenhouse grass emitter (2023)
- Average carbon footprint of producing a single printed book is 3 kg CO2, which is roughly the same amount produced from driving 7.5 miles in a car (Wells, et al., 2012)





#### Convenience

- Confusing
- Multiple ISBNs and versions
- Incoming freshmen don't know how to shop for textbooks (high school experience)
- 65% of students forego textbooks (PIRG)
- "Paradox of choice"



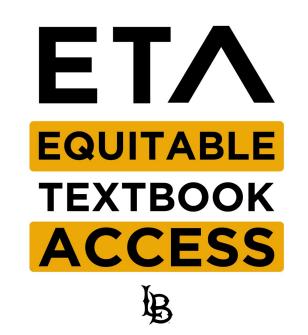


# The Solution: ETA



#### Equitable Textbook Access (ETA)

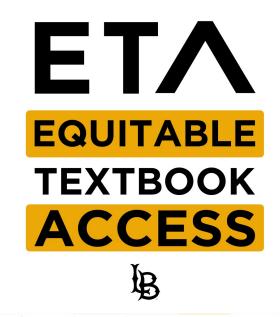
- Flat-rate digital-first program
- Provides all students with access to their required textbooks on the first day of classes
- Leverages financial aid dollars
- Launches in Fall 2024
  - \$250 per semester for full-time students
  - \$165 per semester for part-time students





#### Equitable Textbook Access (ETA)

- Provides convenience for students
  - Hosted in Canvas
  - MyTextbooks Hub
- Easily opt out of the program by the add/drop deadline
- Supported and promoted by the CSU Affordable Learning Solutions





# Why Now? Addressing the Problem



#### Why Now?

- History of Textbooks
  - Leader for alternative options such as used books, rentals, OER, and automatic textbook comparison shopping site
- Inclusive Access (D1DA)
  - Class-by-class, different prices
  - 42% of classes
  - 60,000+ students have used D1DA since 2019
    - 130,000 total D1DA transactions



#### What's Next?

- Equitable Access (ETA)
  - Flat-rate digital-first program
  - Day one access to all course materials (access)
  - Leverages financial aid (equity and affordability)
  - Convenient for students
  - Easily opt out of the program by the add/drop deadline
  - Supported and promoted by the CSU Affordable Learning Solutions
  - Early studies on equitable access show promising findings
    - Increases in course completion for participants
    - Improved outcomes for traditionally underserved student population
    - Research by <u>Dr. Michael Moore</u>



# ETA in the Big Picture



#### The Big Picture

- ETA is closely aligned with campus initiatives:
  - Graduation Initiative 2025
  - Beach 2030
  - Sustainability
  - No Barriers
- Governor's Compact
- Publishing Industry Trends



#### Governor's Compact

- Our campus required to reduce textbook costs per contract with Governor
- 2019-2025 Agreement of \$150 million for CSU System
- Long Beach Portion is \$12,421,710
  - \$10.8 million in student savings so far





#### **Industry Trends**

- Student and user preference is driving digital delivery
- Publishing industry is eliminating print
- Today, 264 or 7.3% institutions utilize Equitable Access
- By Fall 2024, 355 or 10% will be implemented
- In 5 years, conservative estimates are 25% of all colleges will have implemented EA (drmichaelrmoore.com)





#### ETA: The Best Solution

- While not perfect, this purposely built with an opt-out option,
   ETA is the best solution on the market
- It saves students money and stress
- Aids with the substantial amount of late faculty assignments
- Reduces carbon footprint
- Leverages financial aid resources
- Enhances learning outcomes
- Creates a predictable budget for student planning purposes
- Win for students, faculty, and the University alike

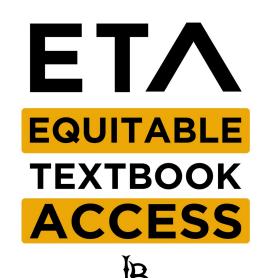


## Road to Fall 2024



#### The Road Ahead

- 2019-2023: D1DA
- Spring 2023: University Identified EA as Learning Materials Solution
- Spring 2023 Spring 2024: Awareness & Consultation
- Spring 2024 Summer 2024: Student Awareness
- Fall 2024: Program Launch and Ongoing Assessment





# Thank you! BEACH SHOPS | BeachShops.com