

Group Sales Account Executive - Los Angeles Clippers (Los Angeles, CA)

If you want to join a fun, growing, team-oriented organization that invests heavily in training and improvement for our employees, the LA Clippers is a great place for you. We are known for a great sales culture and several of our former account executives hold positions in management all over the league as well as with the NBA.

The Clippers group sales department is looking for an addition to our team with some ticket sales experience in either Minor or Major league sports. We are a full menu sales team, so those with any kind of ticket sales experience should apply.

Your job would be to sell tickets and lots of them! You will have freedom to create unique events using our building assets, flexible pricing, and merchandising. Relationship selling is a huge part of what we do, but so is using technology and organization. We are in one of the largest markets in the country and the potential upside is limitless. We also have inventory in many desirable seat locations.

We work really hard here and you would be expected to make lots of calls and set meetings. You would have a support system and a great team to work with. We work from categories, but you would be free to pursue any leads and ideas that are yours.

Strong verbal and written skills are a must. Attention to detail, customer service and follow-up are required.

Note: When you apply for this job online, you will be required to answer the following questions:

1. YES/NO: Do you have experience selling tickets for a professional team?
2. YES/NO: Do you have experience working with Architects?
3. YES/NO: Do you have experience promoting ticket sales online?
4. YES/NO: Do you have at least one season experience of sales in minor league?

To apply online, go to

<http://nbateamjobs.teamworkonline.com/teamwork/jobs/apply.cfm?jobid=25030>